

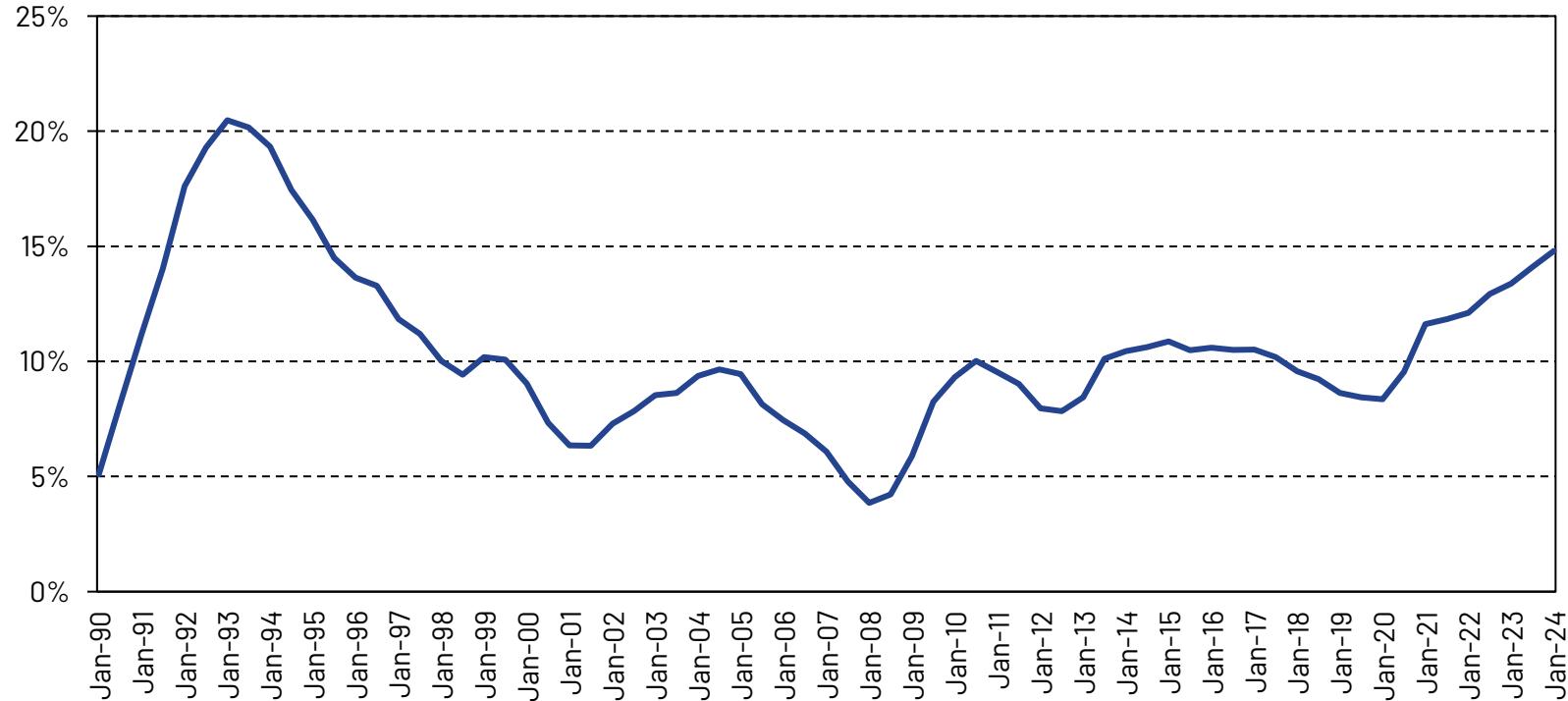


Office Market Report

January 2024

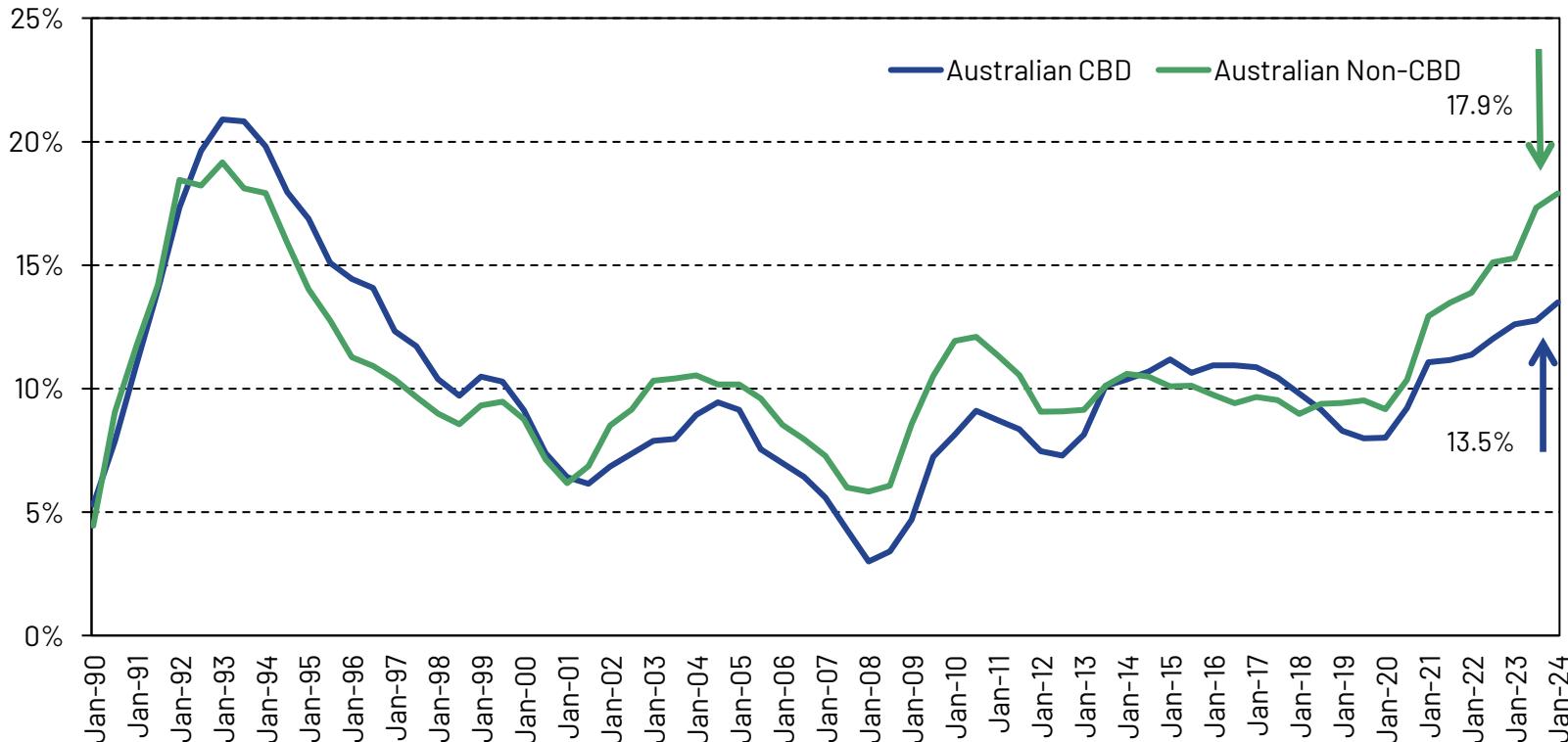


Australian Vacancy: 1990 - 2024



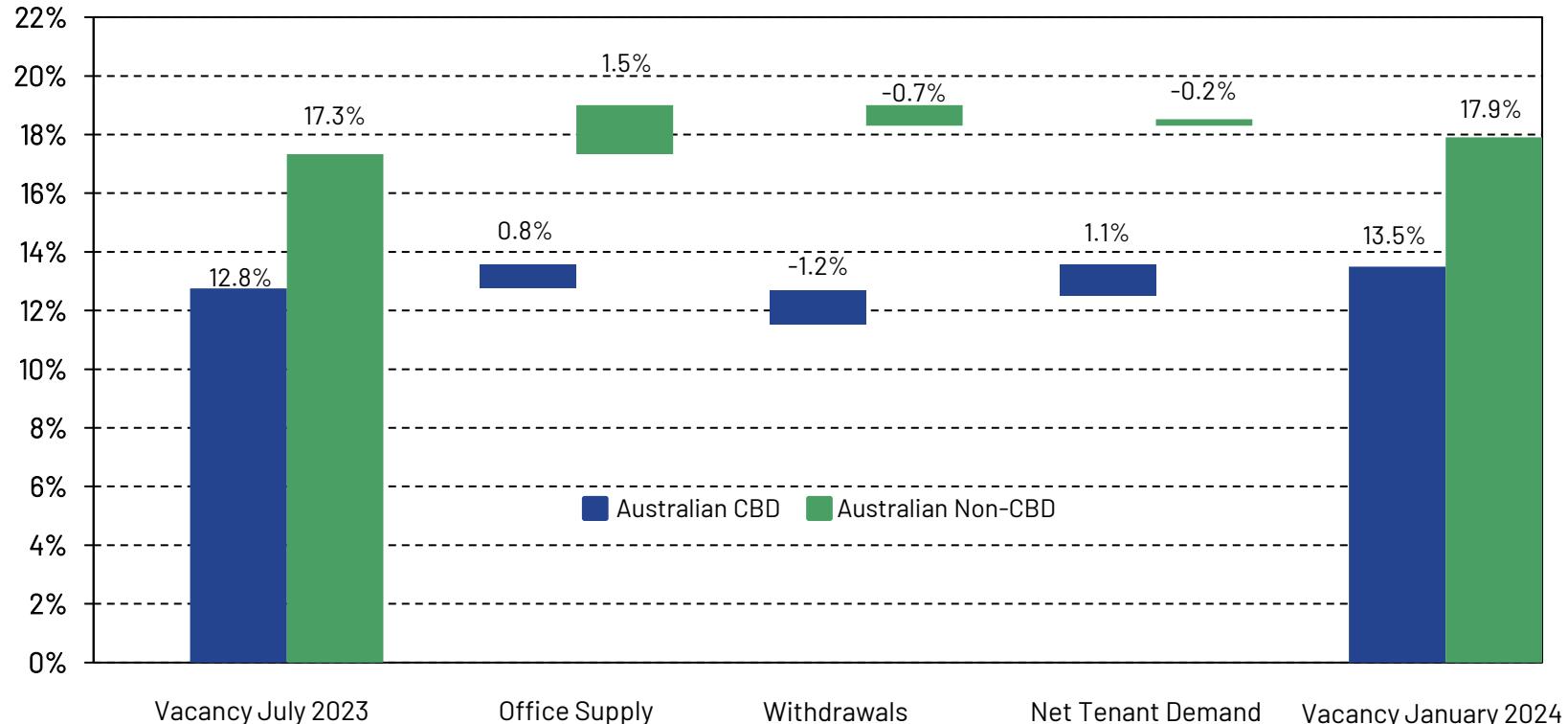
Australian office vacancy increased from 14.1 to 14.8 per cent over the six months to January 2024

Australian CBD v Non-CBD Vacancy: 1990 - 2024



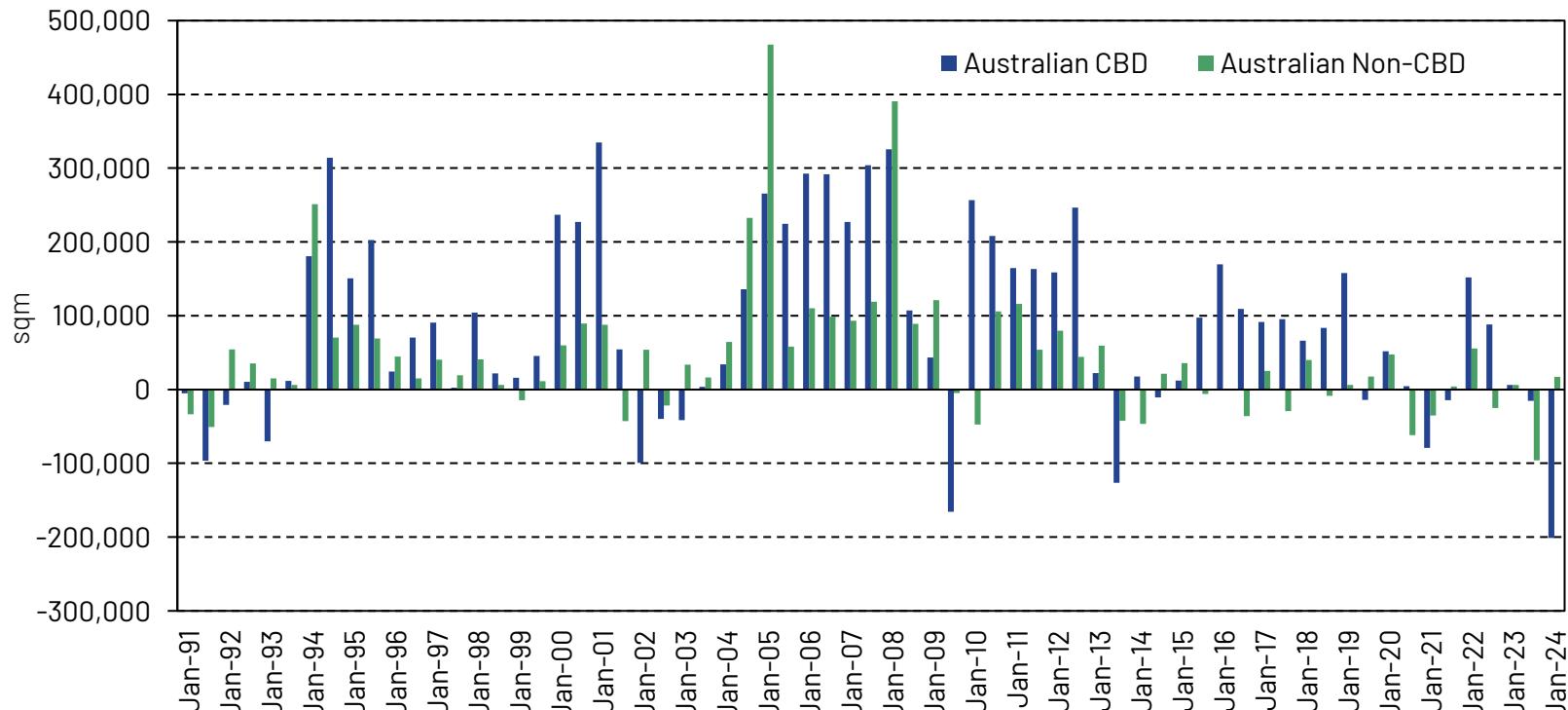
Both the Australian CBD and Non-CBD vacancy rates increased over the six months to January 2024

Net Australian CBD and Non-CBD Vacancy Attribution – Six Months to January 2024



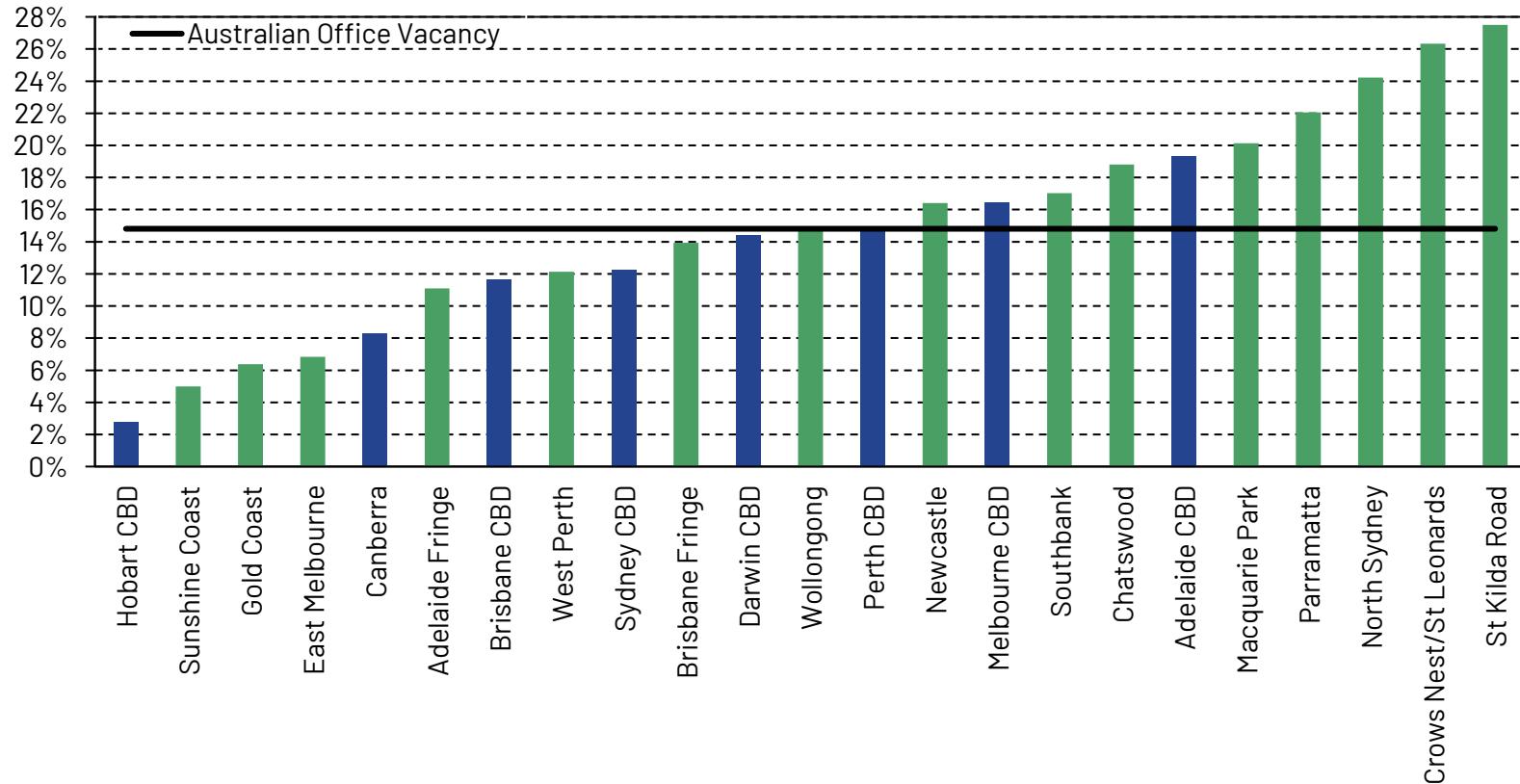
Negative demand drove the vacancy increase in the CBD market, while supply additions drove the increase in the Non-CBD market

Australian CBD v Non-CBD Six Monthly Net Absorption: 1991-2024



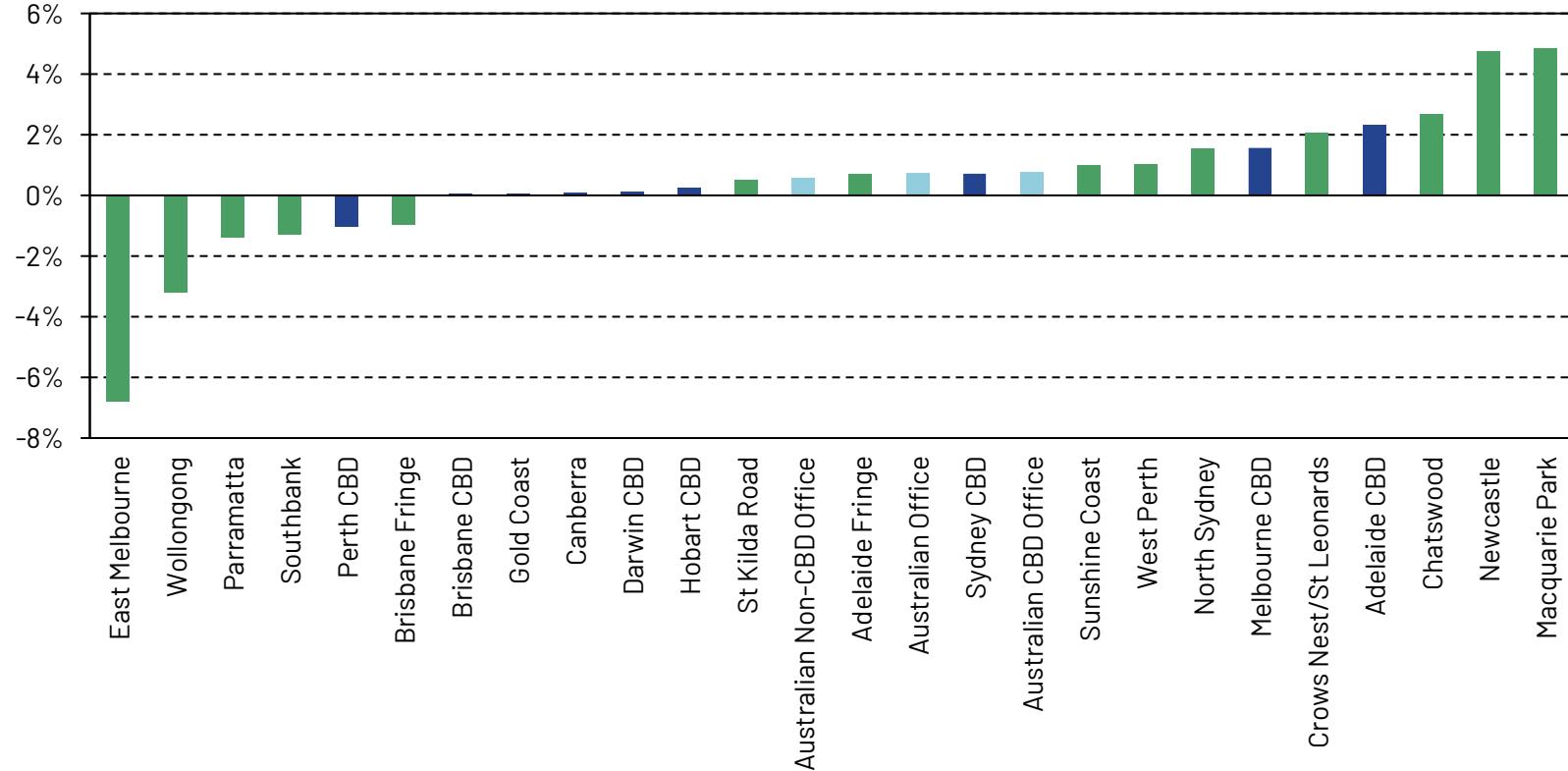
Australian CBD recorded negative demand, while Non-CBD recorded positive demand

CBD & Non-CBD Vacancy Rates – January 2024



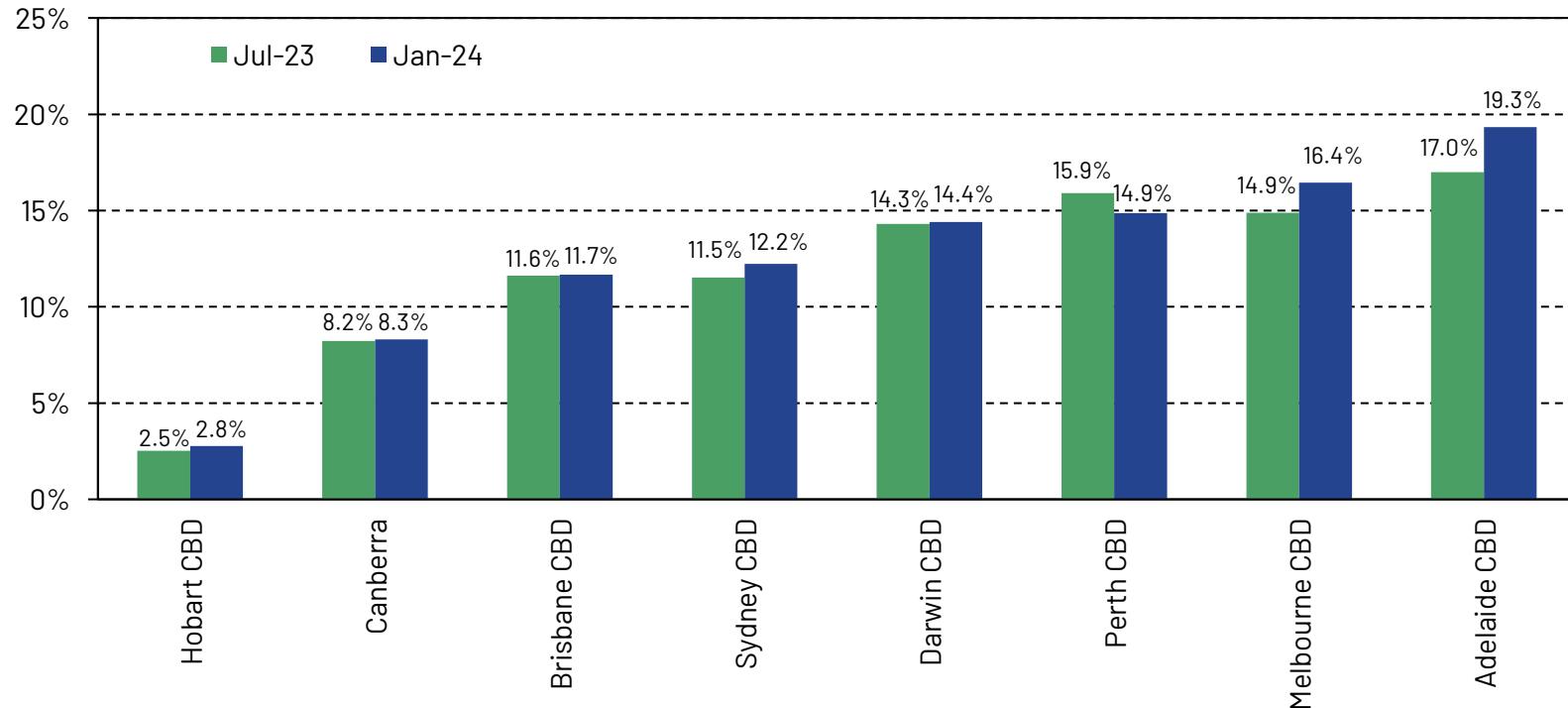
Five of the CBD markets recorded vacancy below the Australian Office vacancy rate

Vacancy Change - Six Months to January 2024



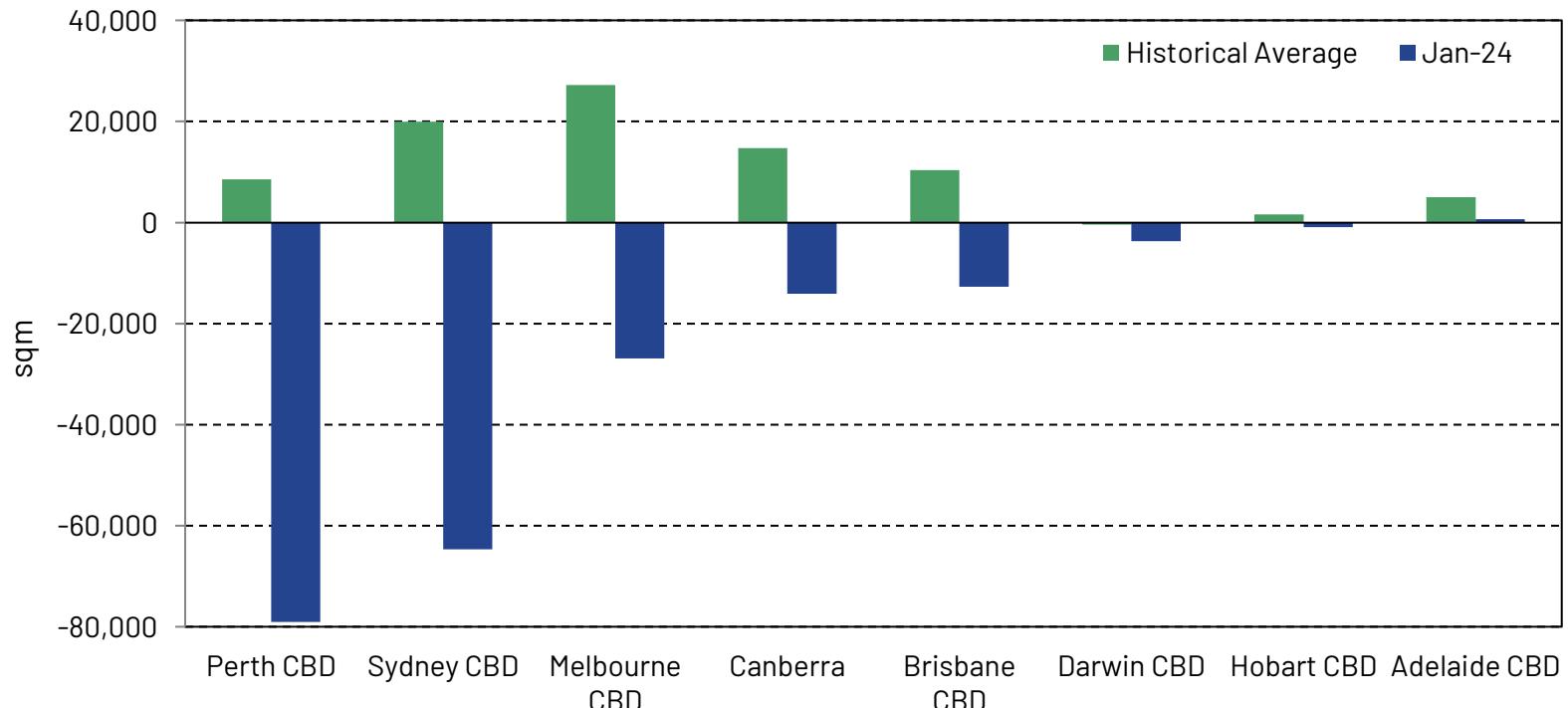
The four largest vacancy decreases were all in Non-CBD markets

CBD Vacancy Change - Six Months to January 2024



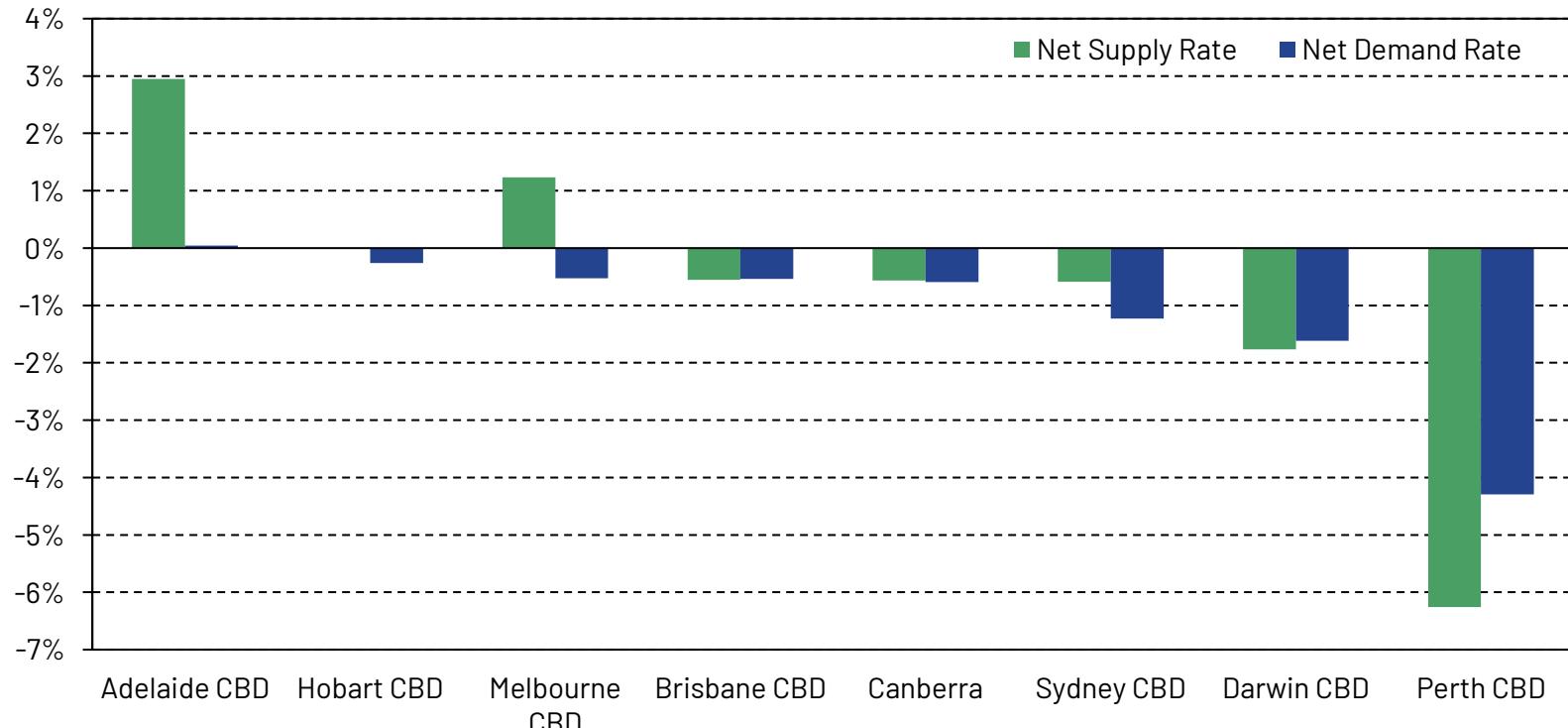
Hobart and Canberra were the only capitals to record single digit vacancy

Net CBD Demand – Six Months to January 2024



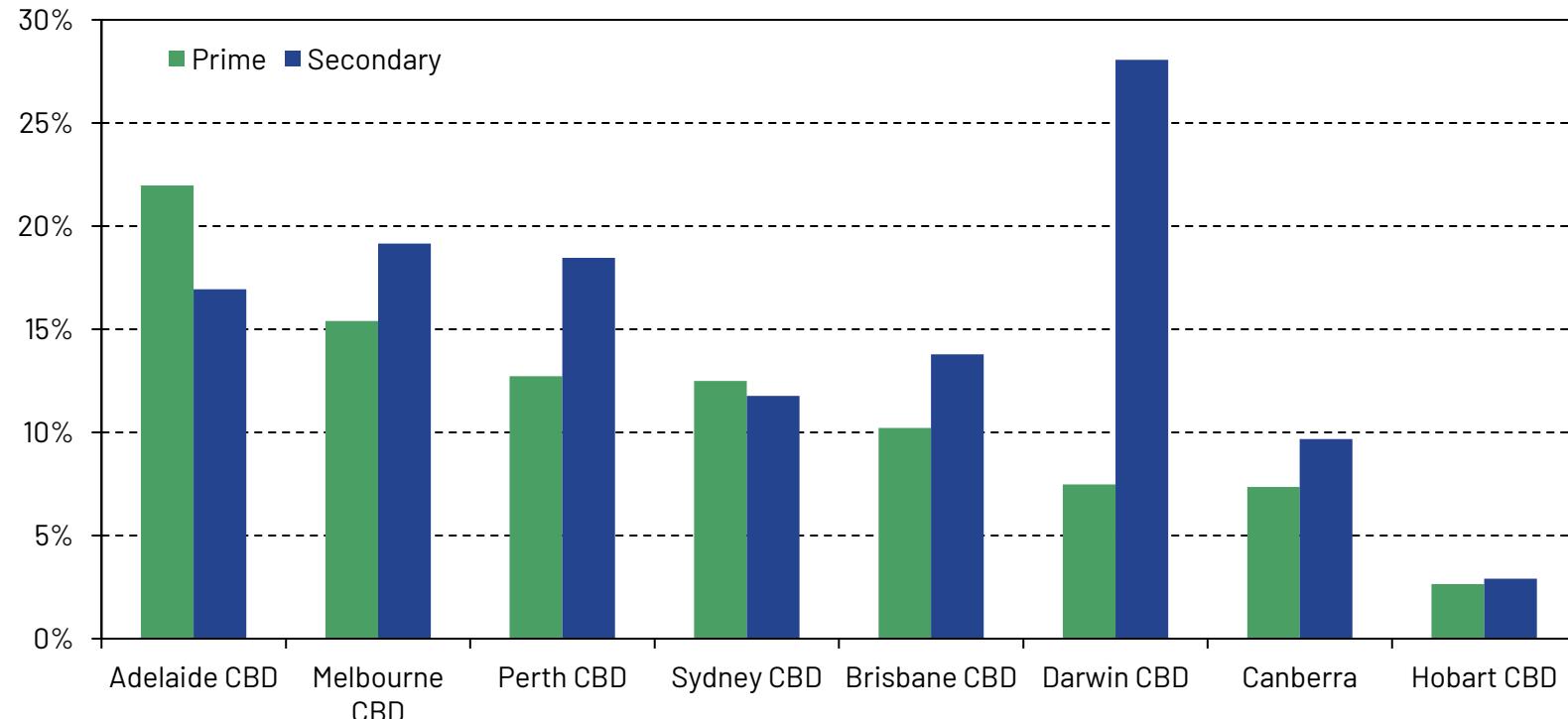
Adelaide was the only CBD market to record positive demand

CBD Net Supply & Net Demand (% of stock) – Six Months to January 2024



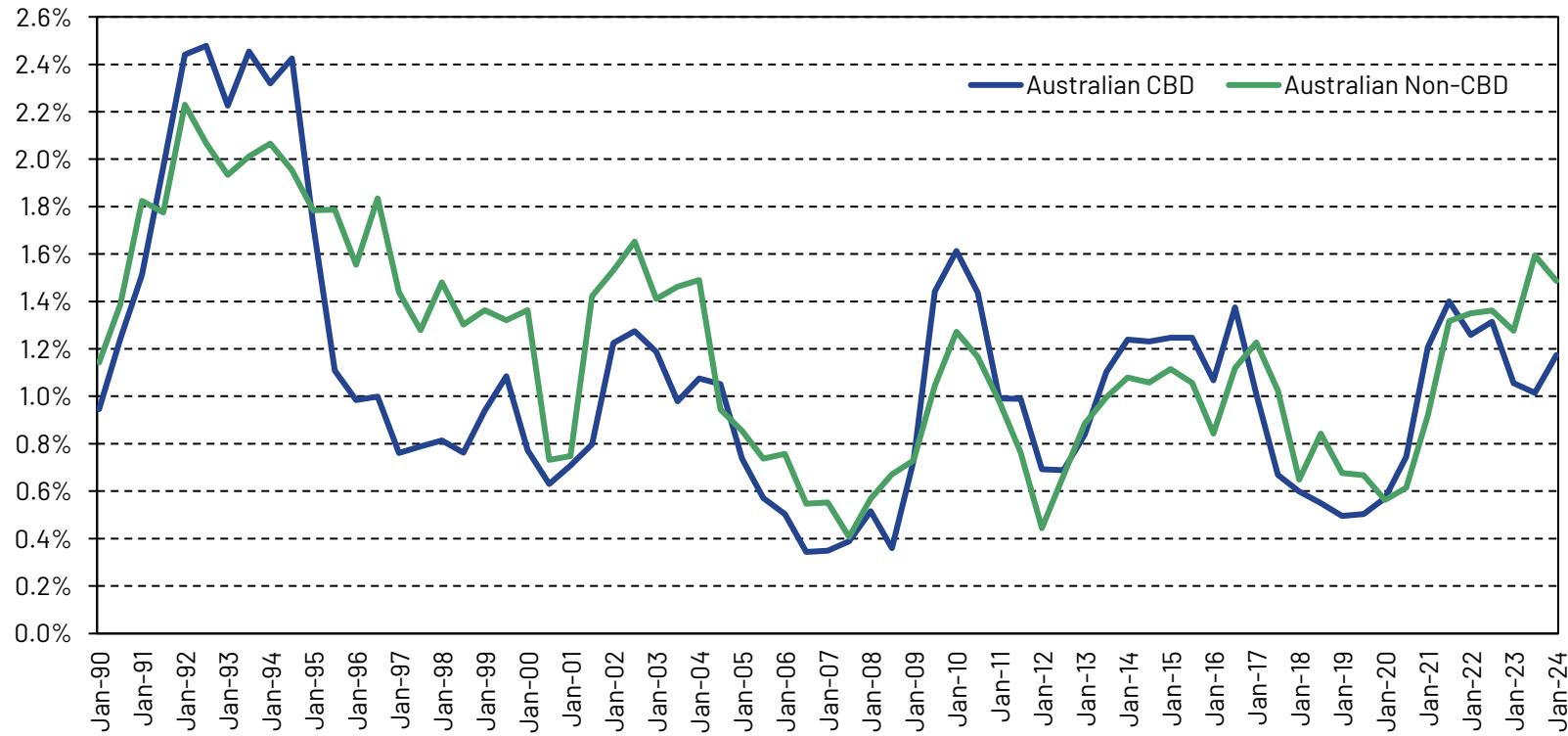
Adelaide and Melbourne recorded positive net supply

CBD Vacancy Rate - Prime vs Secondary - January 2024



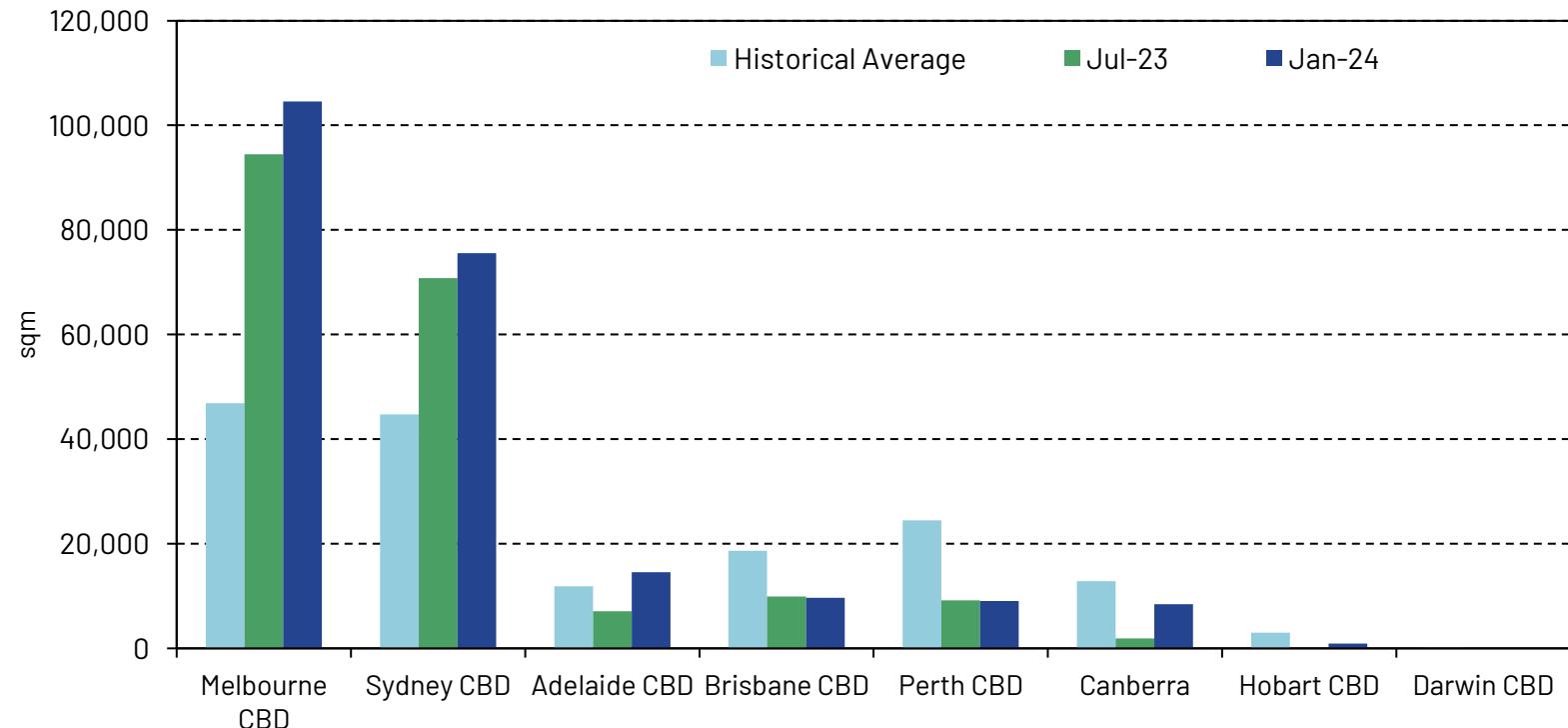
Adelaide and Sydney were the only capital cities to record higher prime vacancy rates than secondary

Australian CBD v Non-CBD Sublease Vacancy: January 1990 – January 2024



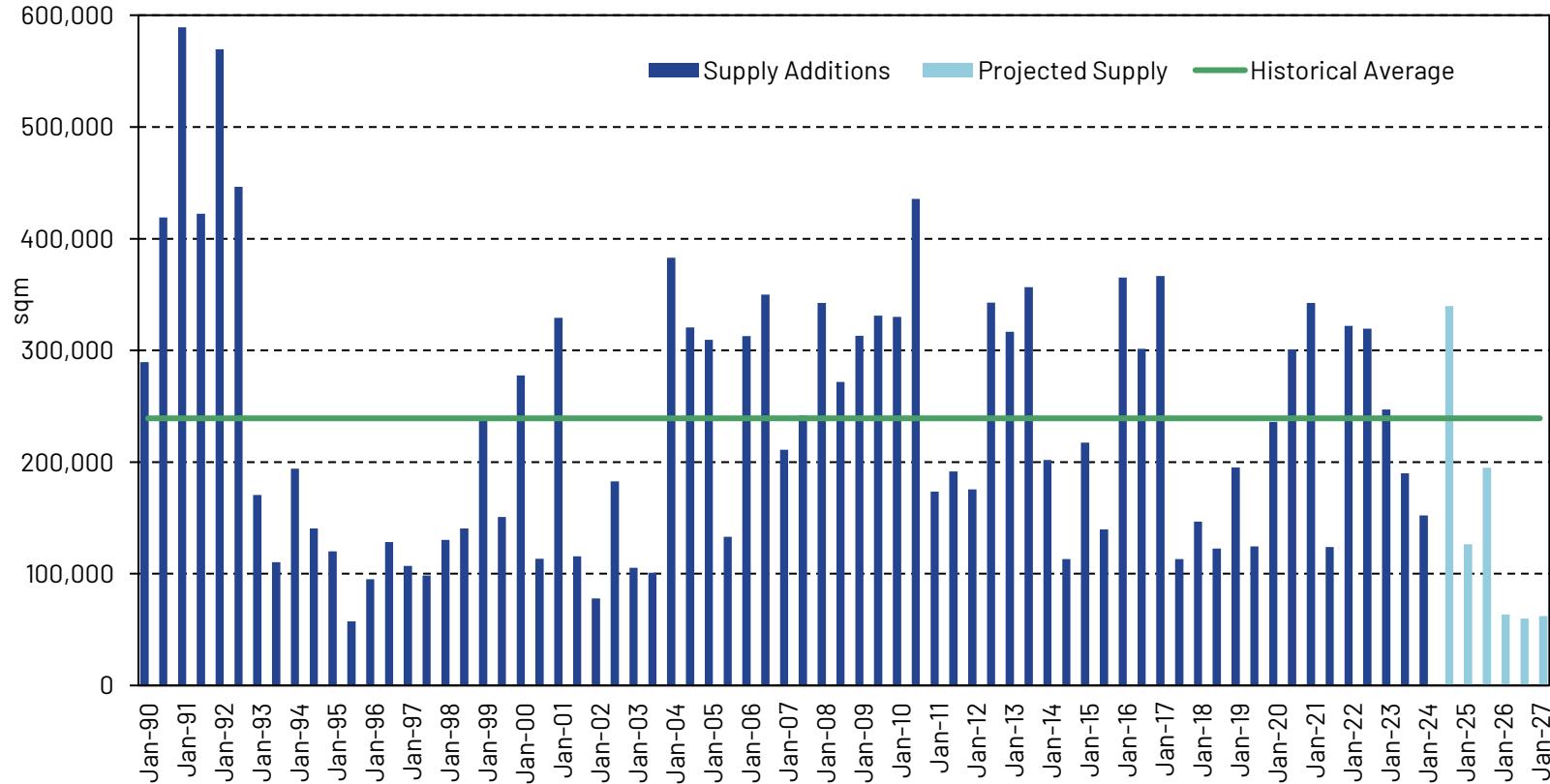
Sublease vacancy increased in the CBD market, but decreased in the Non-CBD market

CBD Sublease Vacancy – Six Months to January 2024

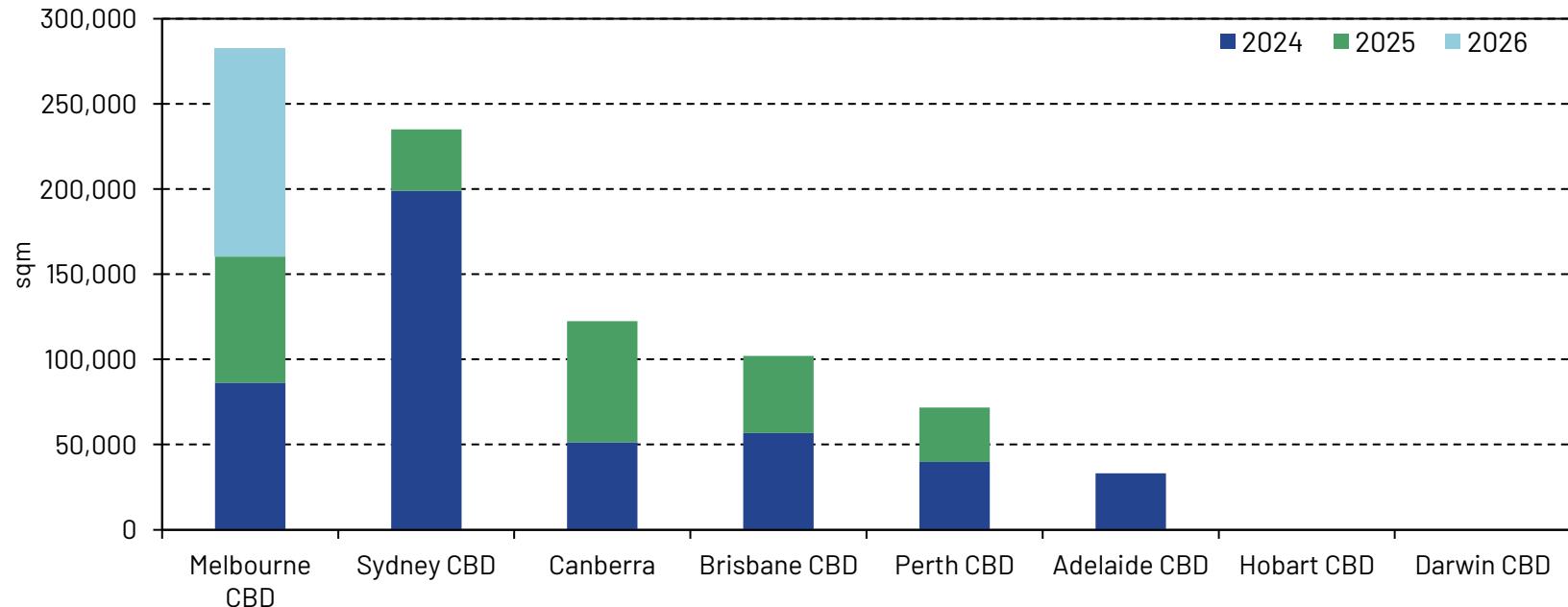


Melbourne, Sydney and Adelaide recorded sublease vacancy above their historical averages

Australian CBD Six Monthly Gross Supply: January 1990 – January 2027



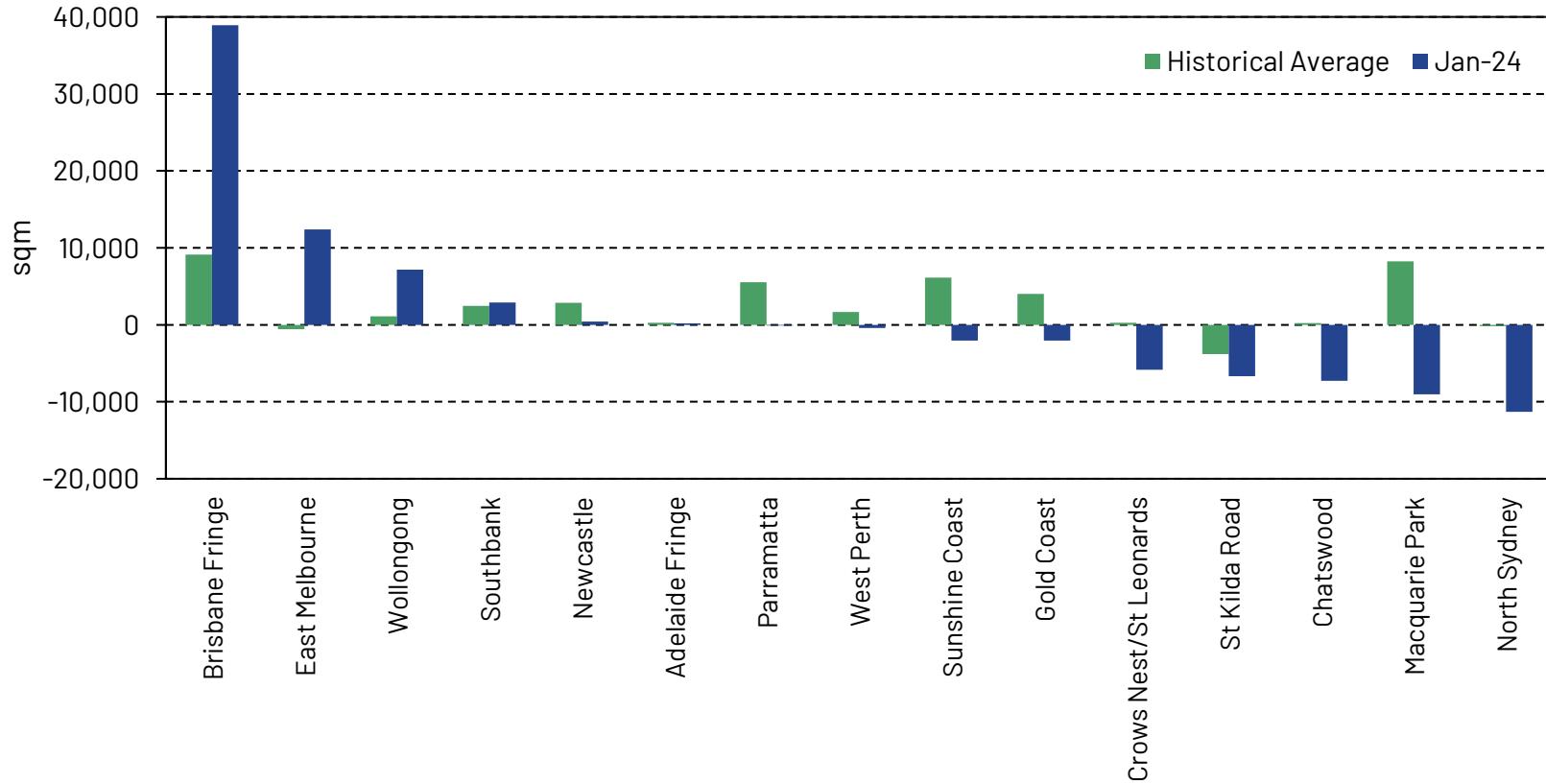
Future Supply of CBD markets (2024-2026)



| | | | | | | | | |
|--------------------|-------|-------|-------|-------|-------|------|------|------|
| % of Current Stock | 5.5% | 4.5% | 5.2% | 4.4% | 4.2% | 2.1% | 0.0% | 0.0% |
| Pre-Commitment | 10.4% | 51.5% | 35.4% | 70.5% | 16.9% | 2.1% | 0.0% | 0.0% |

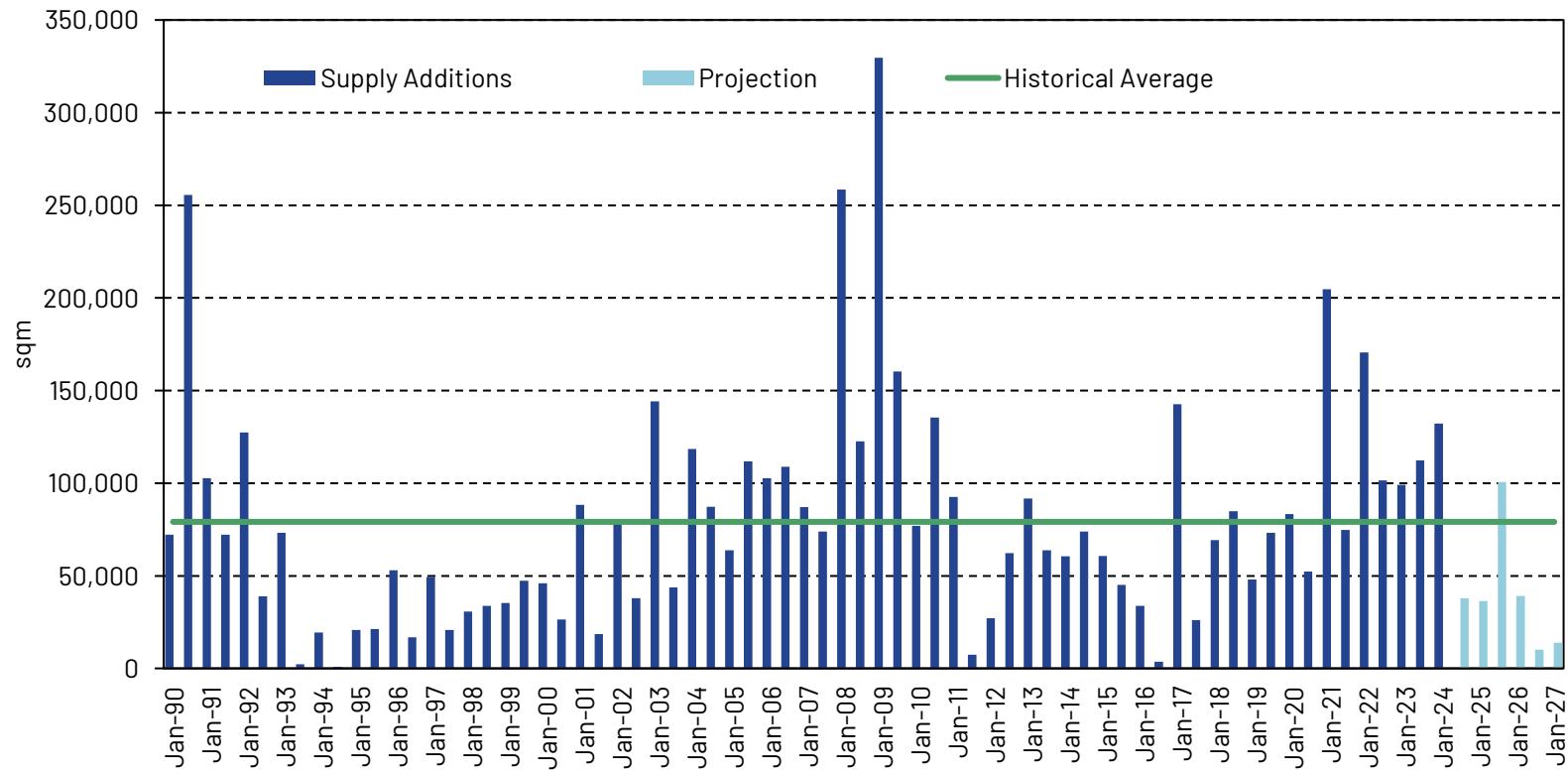
Over half of the stock coming online in Sydney and Brisbane is pre-committed to

Non-CBD Net Demand – Six Months to January 2024



Four out of the five Non-CBD markets with the lowest demand were in NSW

Australian Non-CBD Six Monthly Gross Supply: January 1990 – January 2027



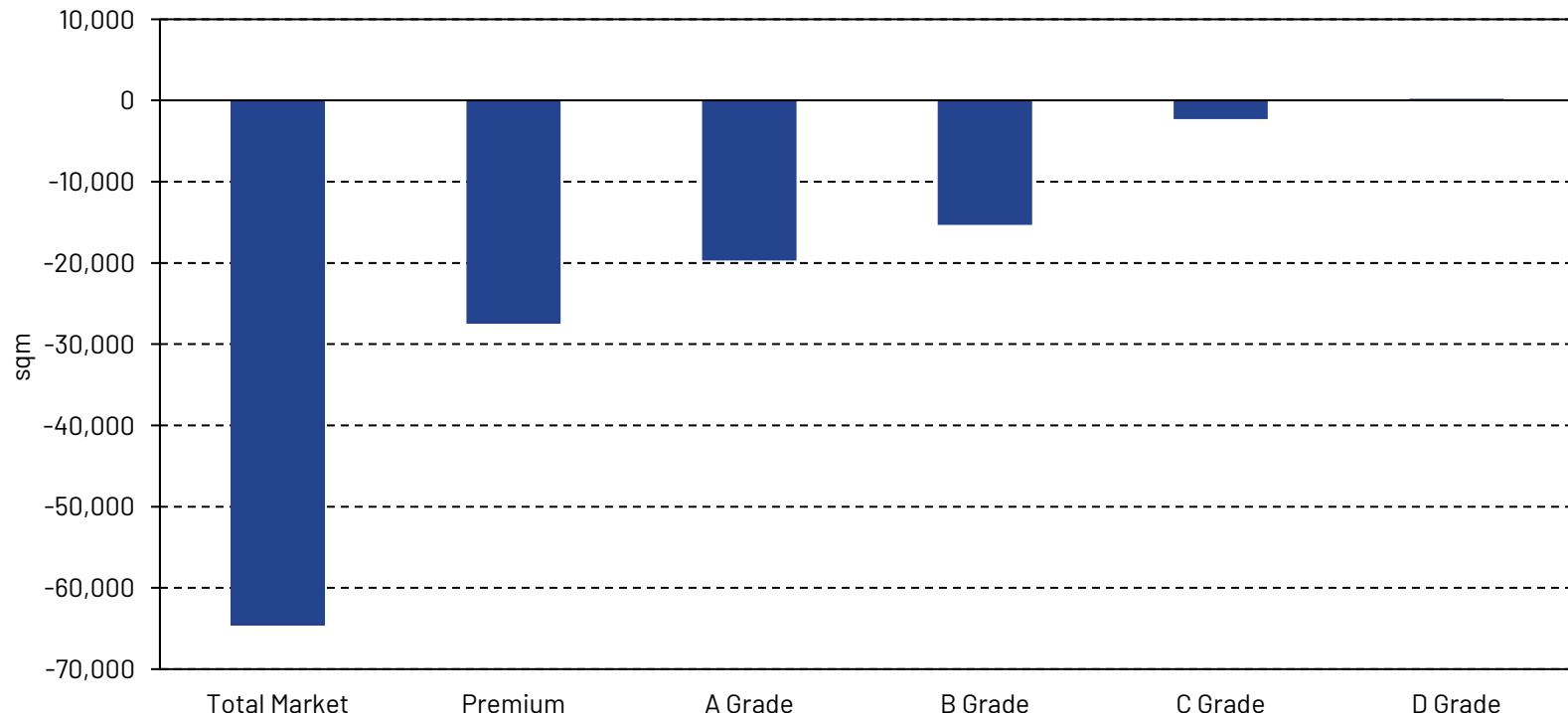


Capital Cities – Key Points

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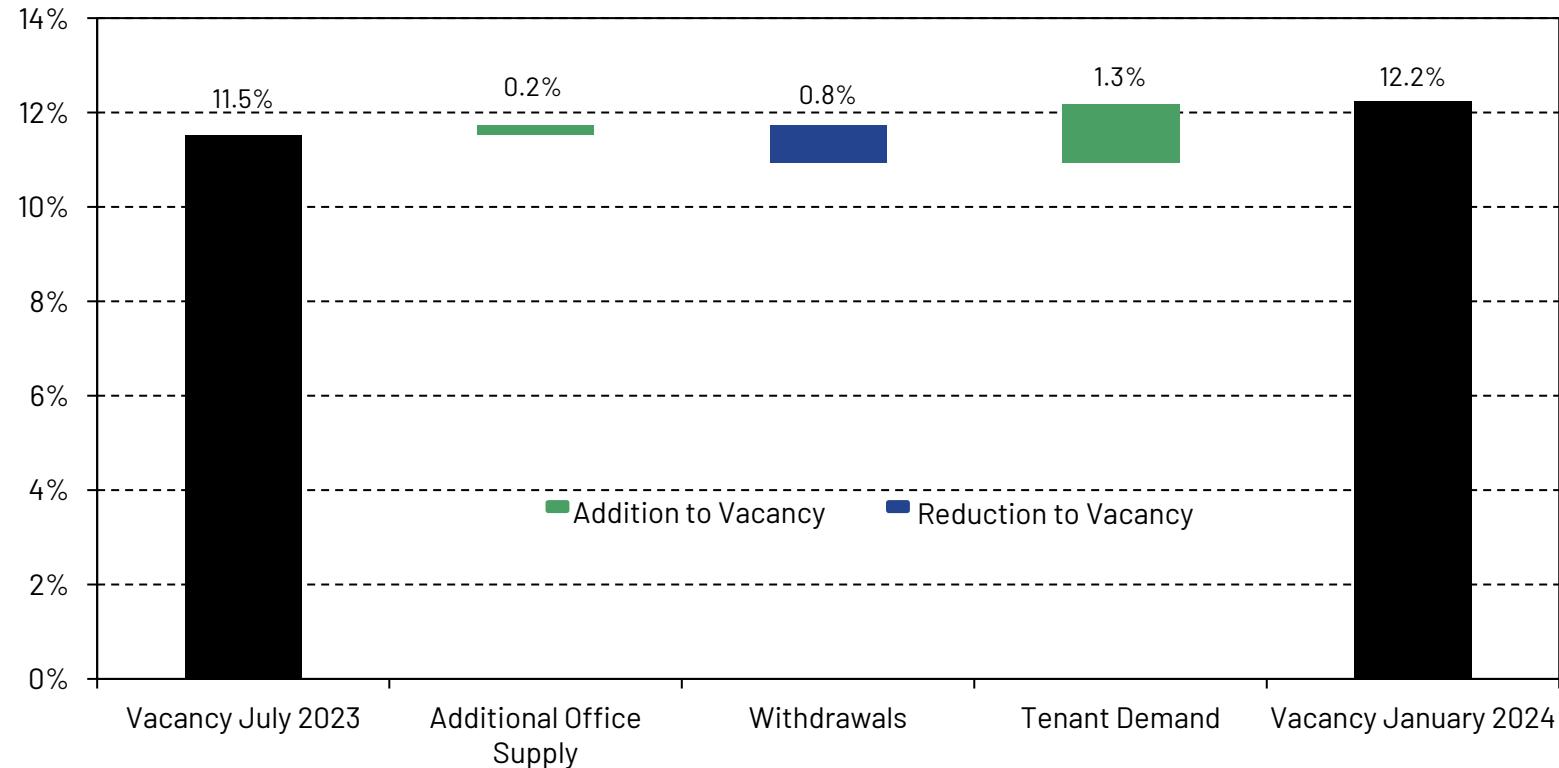


Sydney CBD Six Monthly Net Demand By Grade – January 2024

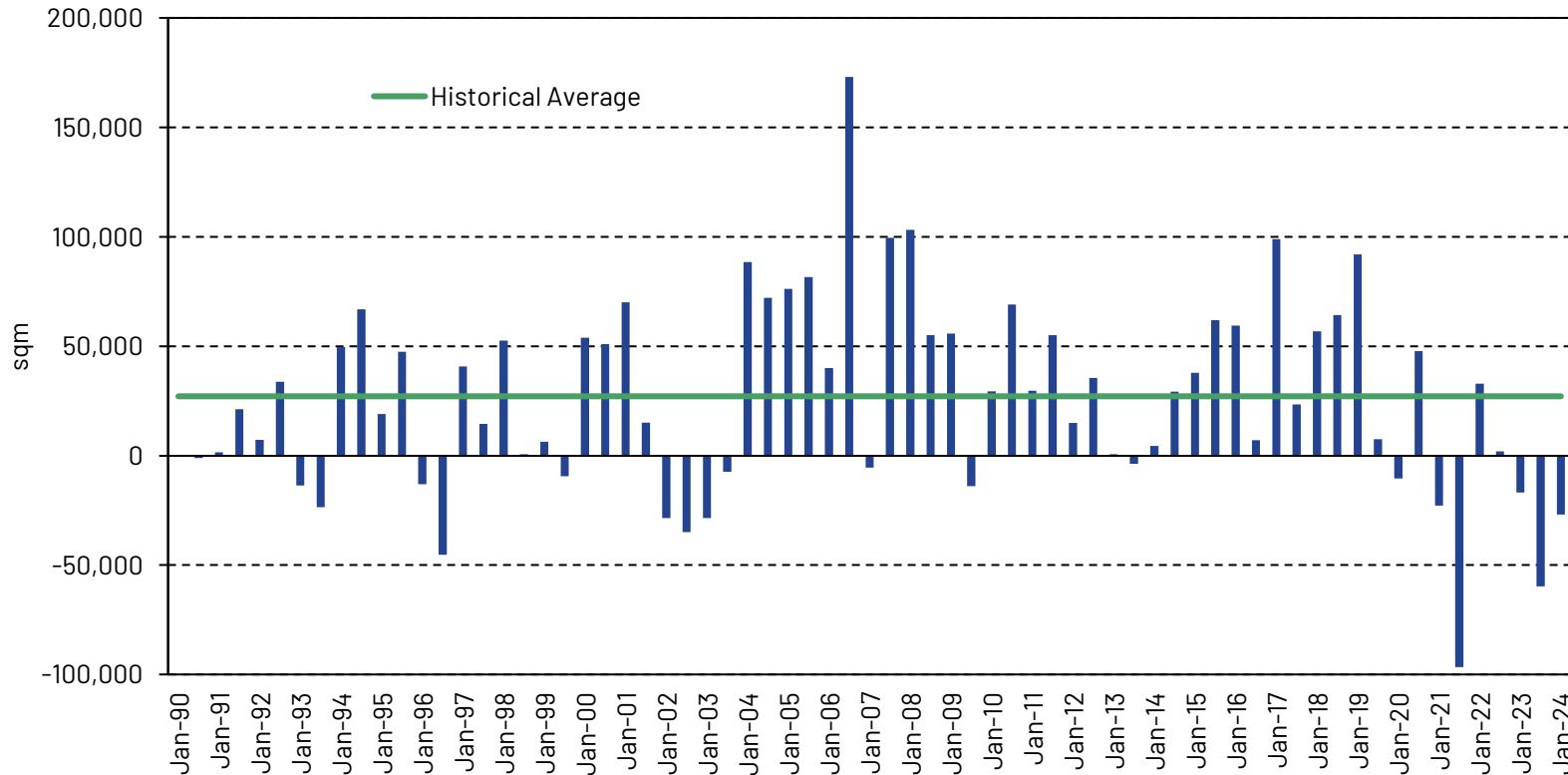


Negative demand was concentrated in the upper grades of space

Net Sydney CBD Vacancy Attribution - Six Months to January 2024

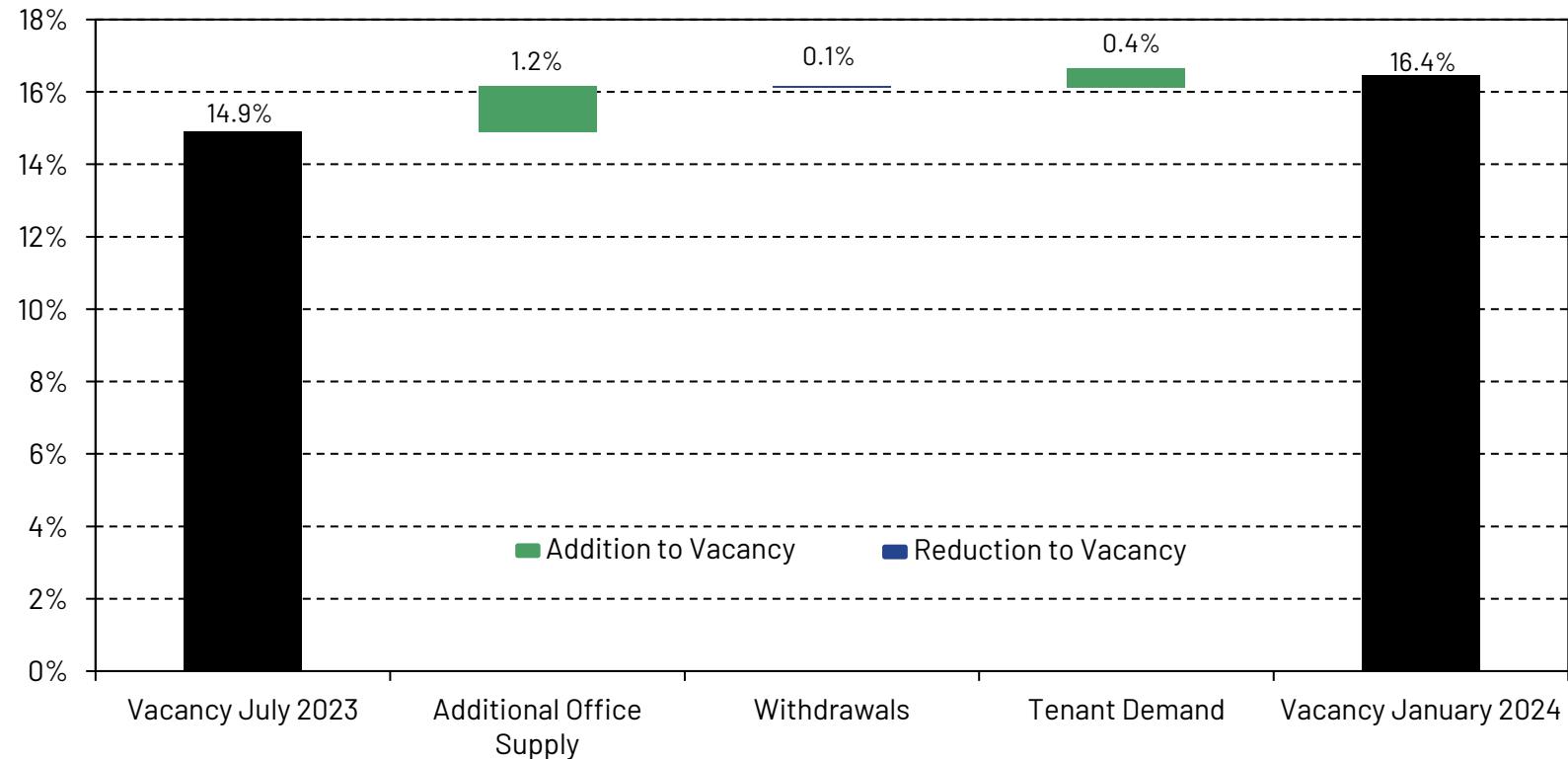


Melbourne CBD Six Monthly Net Demand – January 1990 – January 2024

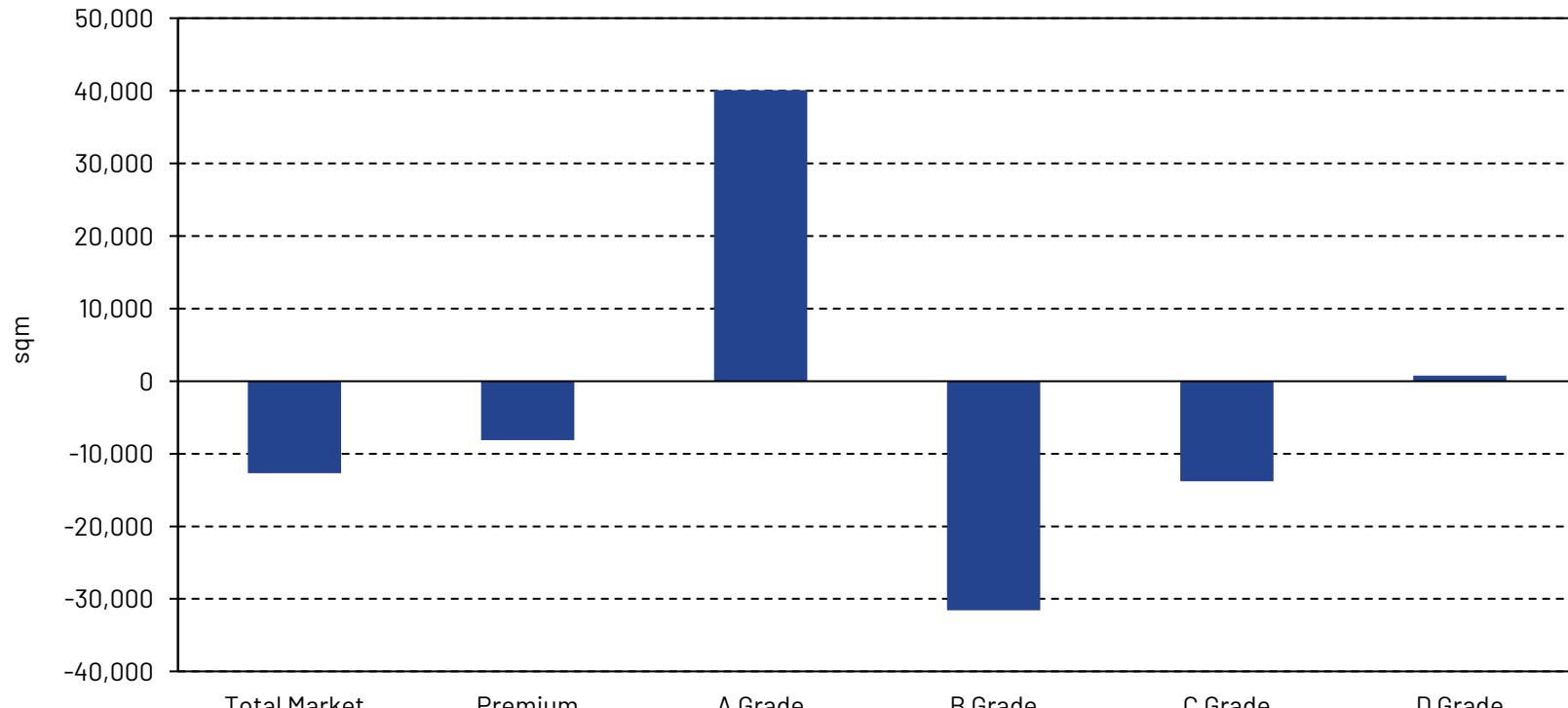


Melbourne CBD recorded its third consecutive period of negative demand

Net Melbourne CBD Vacancy Attribution - Six Months to January 2024

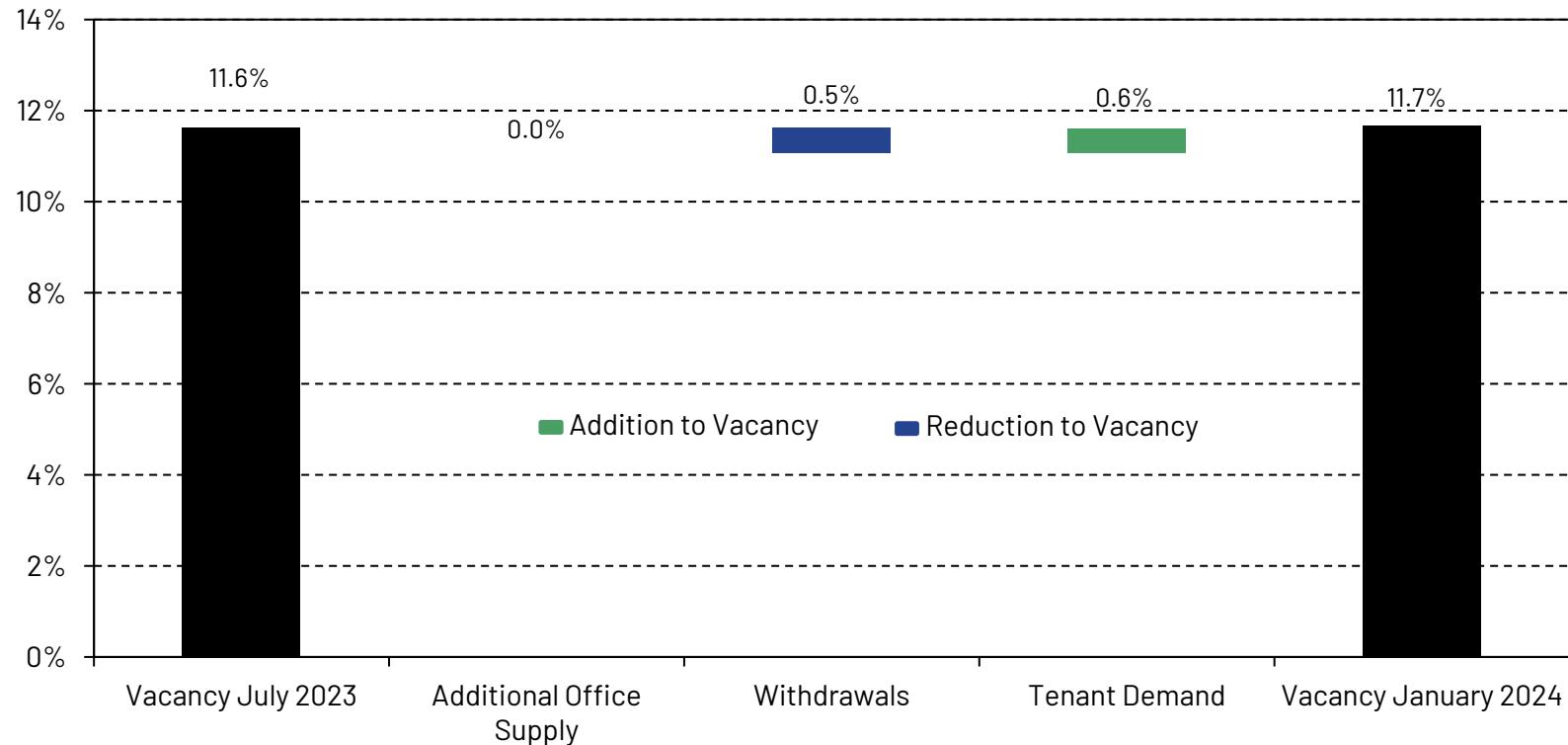


Brisbane CBD Six Monthly Net Demand By Grade – January 2024

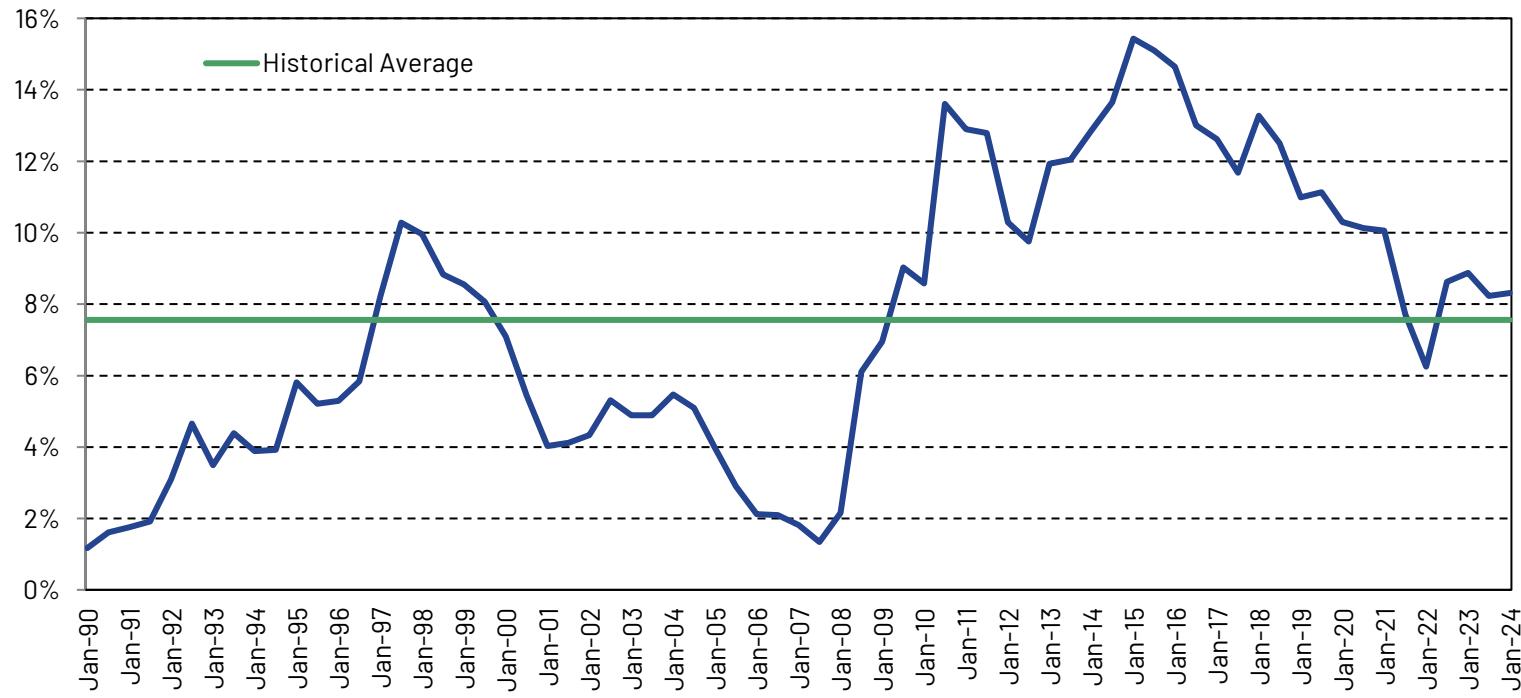


Brisbane CBD demand was concentrated in the A Grade segment

Net Brisbane CBD Vacancy Attribution – Six Months to January 2024

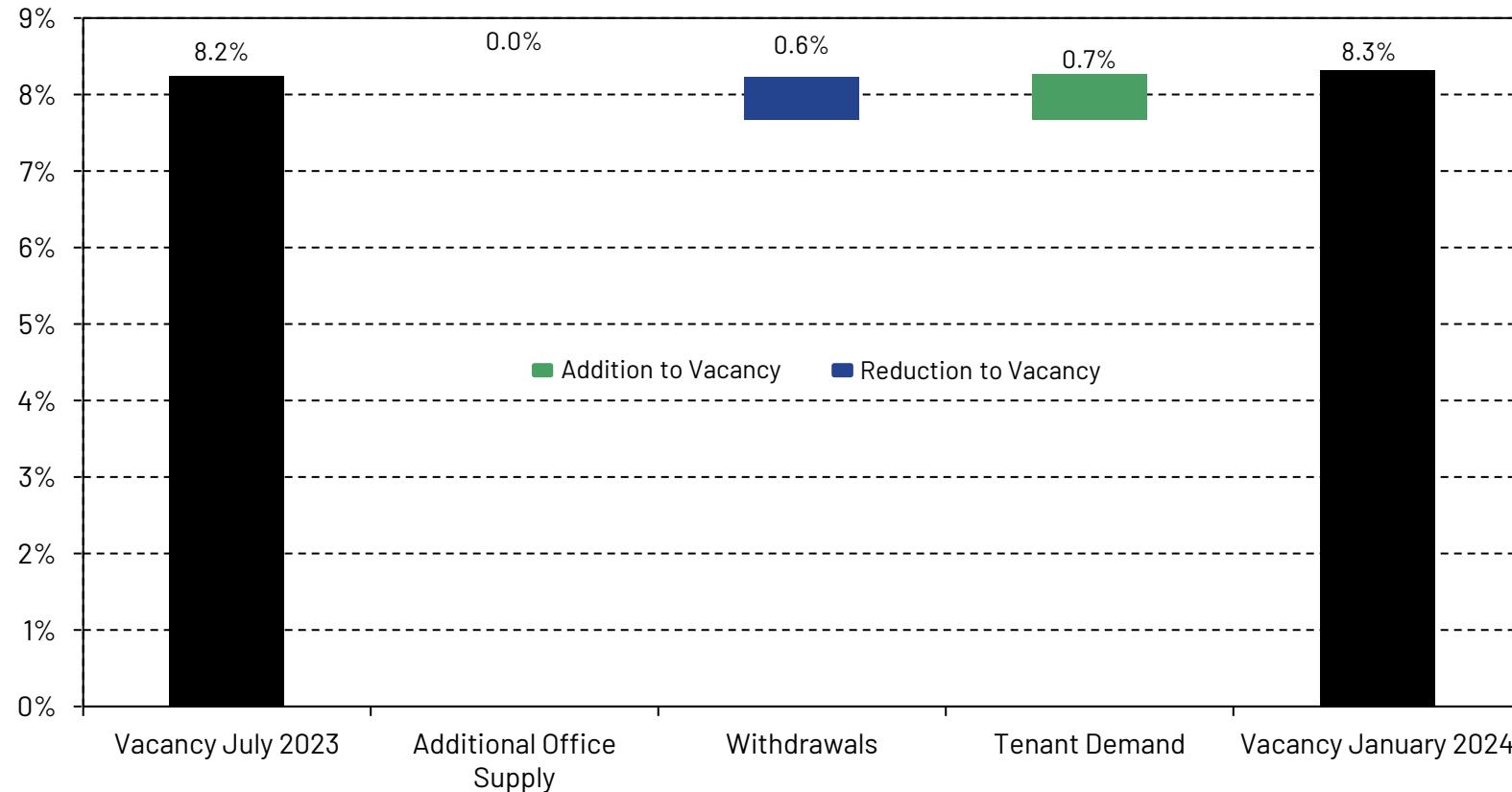


Canberra Vacancy: January 1990 – January 2024

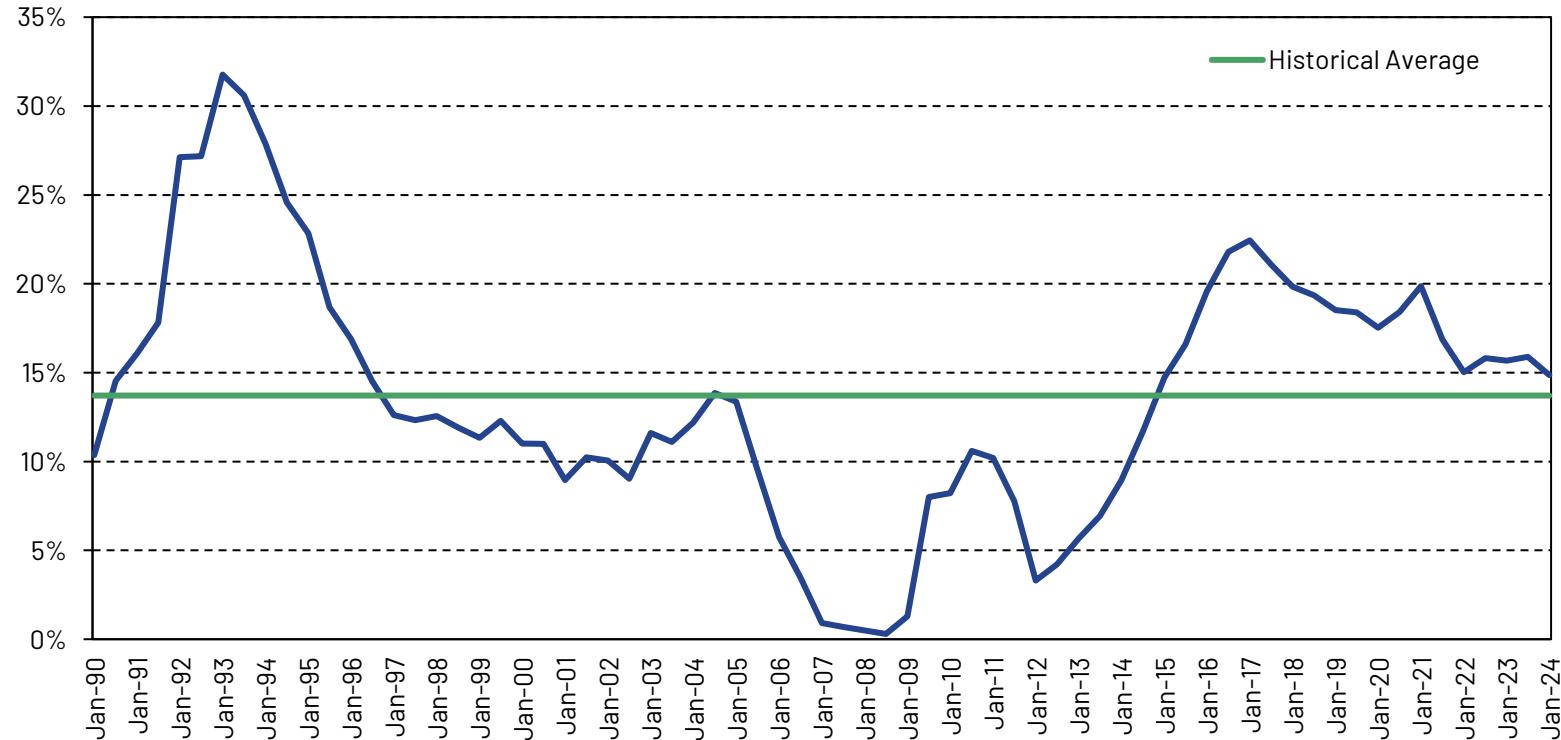


Canberra's vacancy rate remained above its historical average for the fourth consecutive period

Net Canberra Vacancy Attribution - Six Months to January 2024

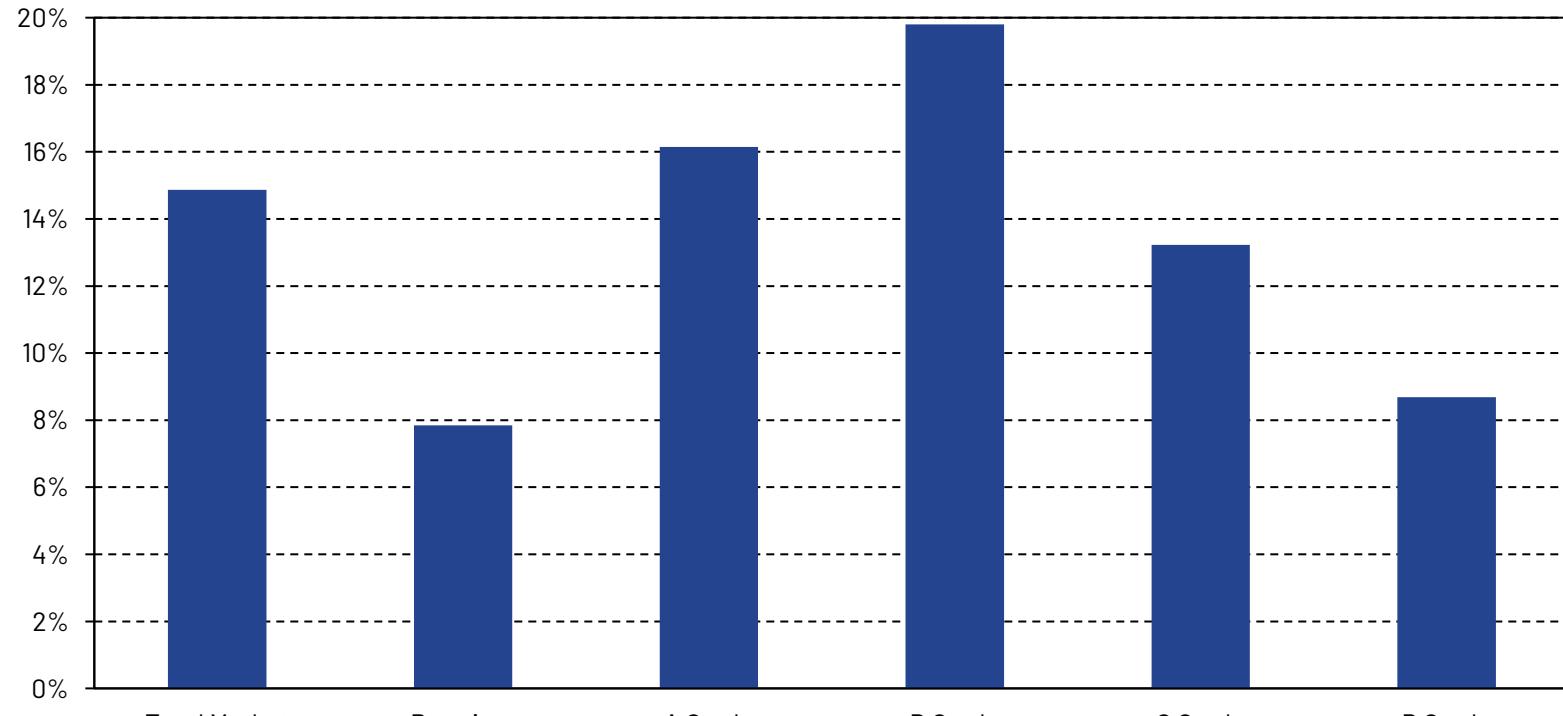


Perth CBD Vacancy – January 1990 – January 2024



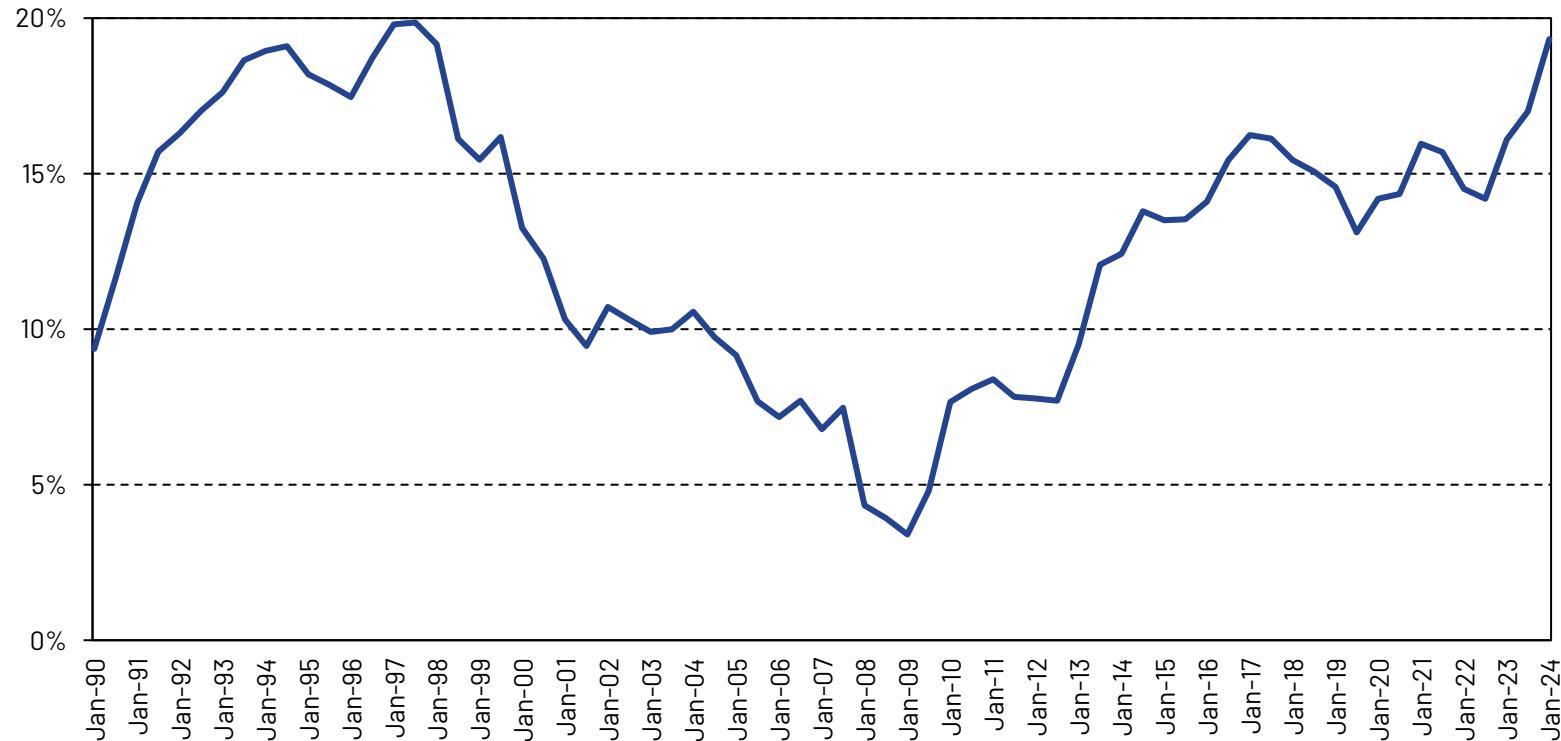
Perth CBD vacancy decreased to 14.9 per cent but remained above its historical average

Perth CBD Vacancy Rate By Grade – January 2024



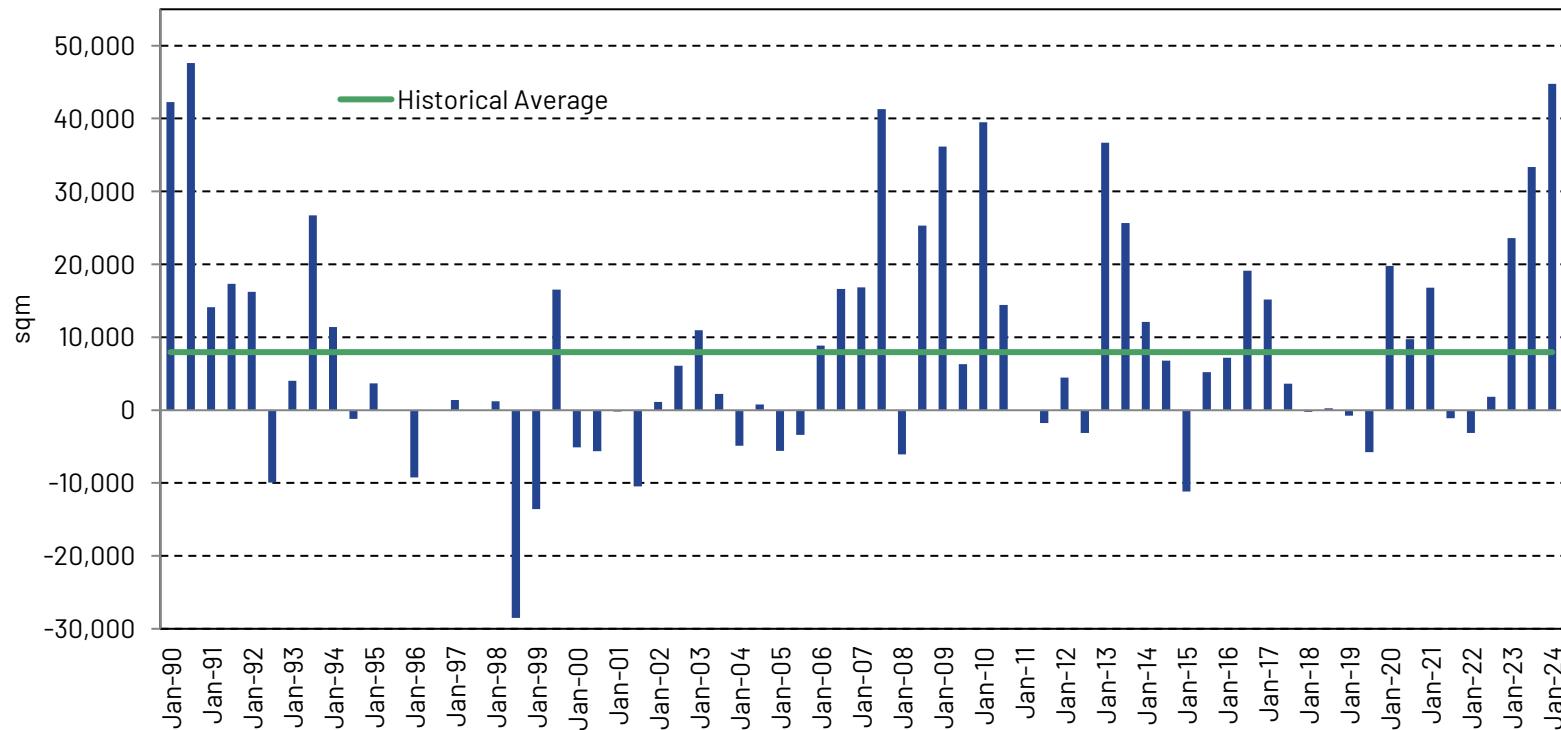
Premium grade stock recorded the lowest vacancy rate

Adelaide CBD Vacancy – January 1990 – January 2024



Adelaide CBD recorded a third consecutive vacancy increase

Adelaide CBD Six Monthly Net Supply – January 1990 – January 2024



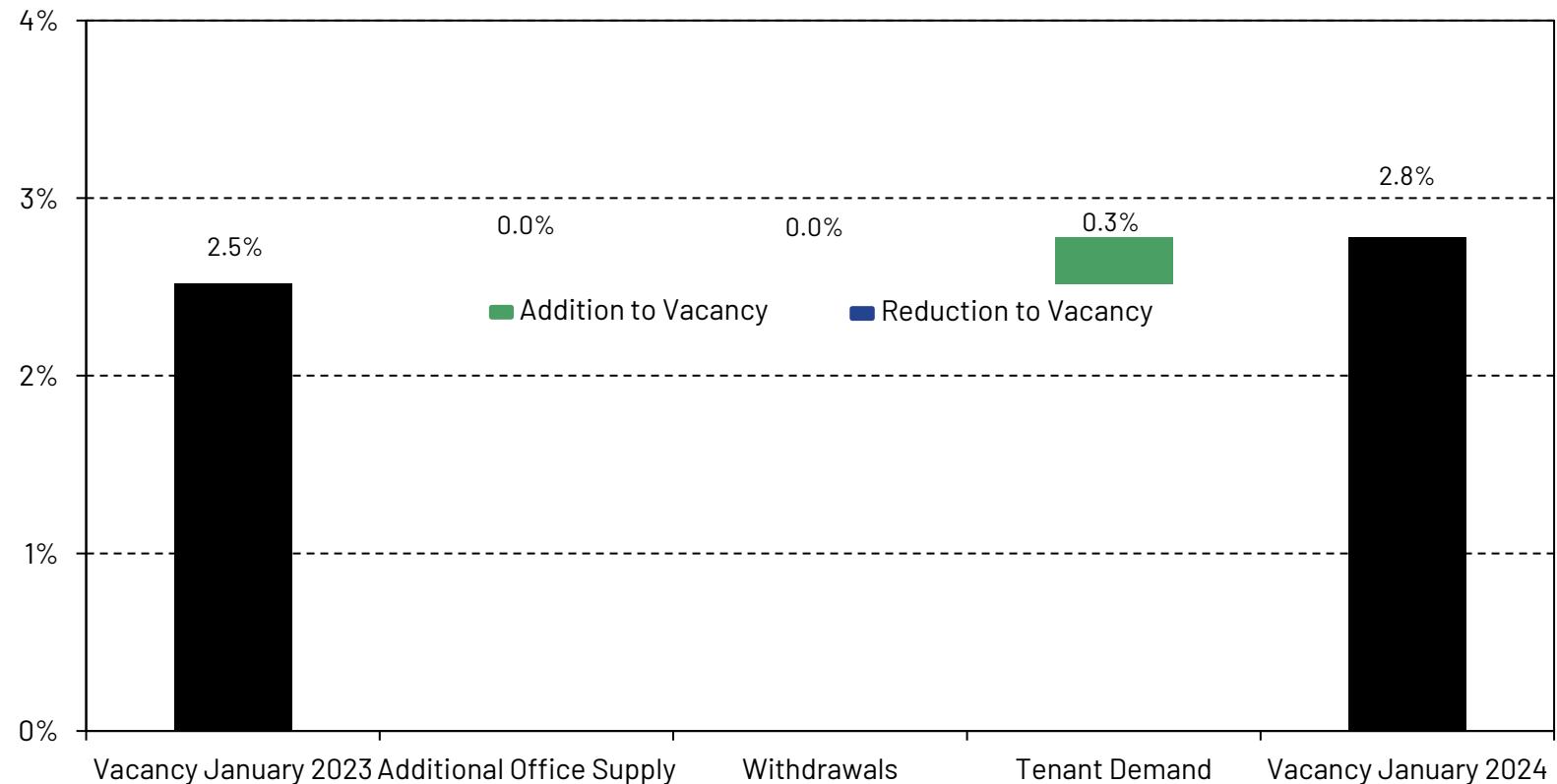
Adelaide CBD recorded positive net supply for the fourth consecutive period

Hobart CBD Vacancy – January 1990 – January 2024

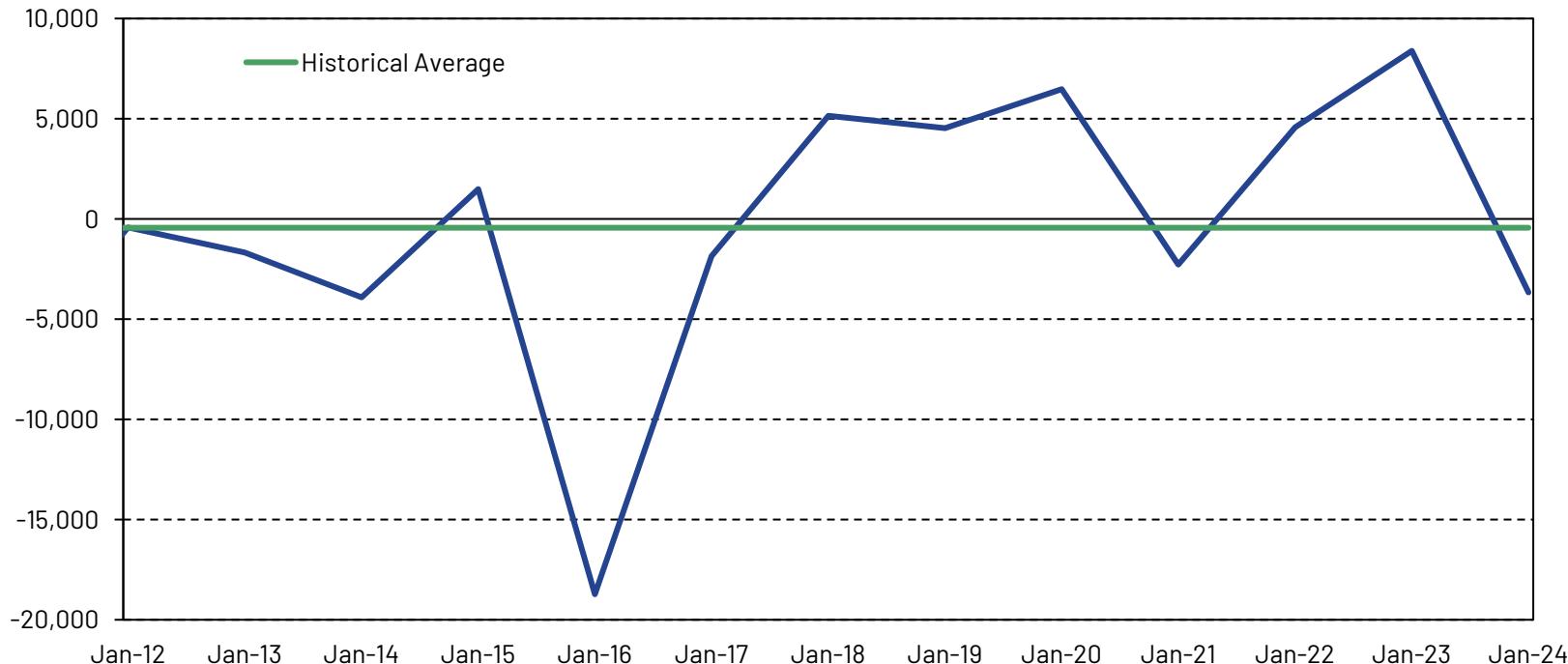


The Hobart CBD vacancy rate remained below its historical average

Net Hobart CBD Vacancy Attribution - 12 Months to January 2024

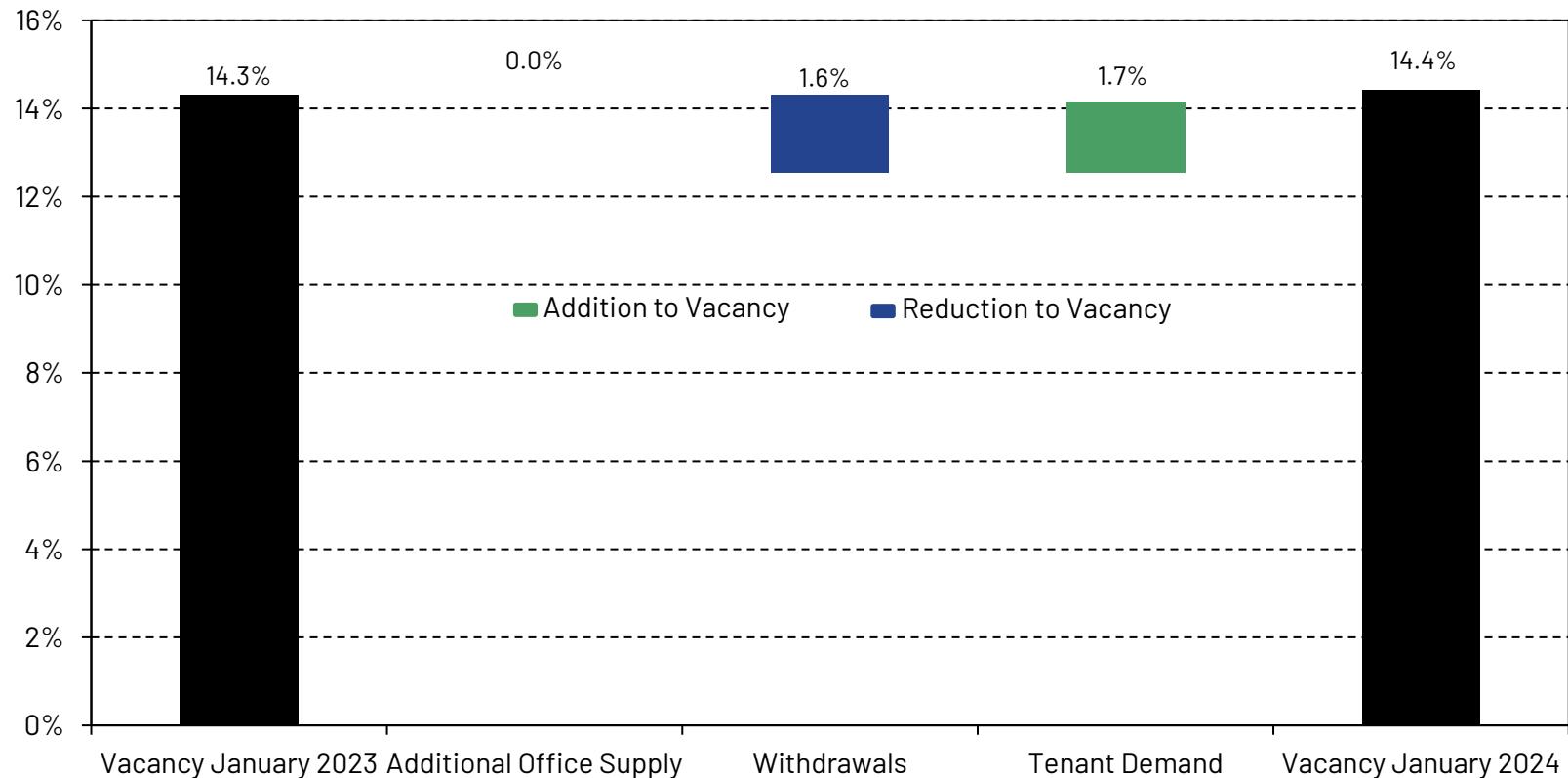


Darwin CBD 12 Month Net Absorption – January 2012 – January 2024



Darwin CBD recorded demand below its historical average

Net Darwin CBD Vacancy Attribution - 12 Months to January 2024



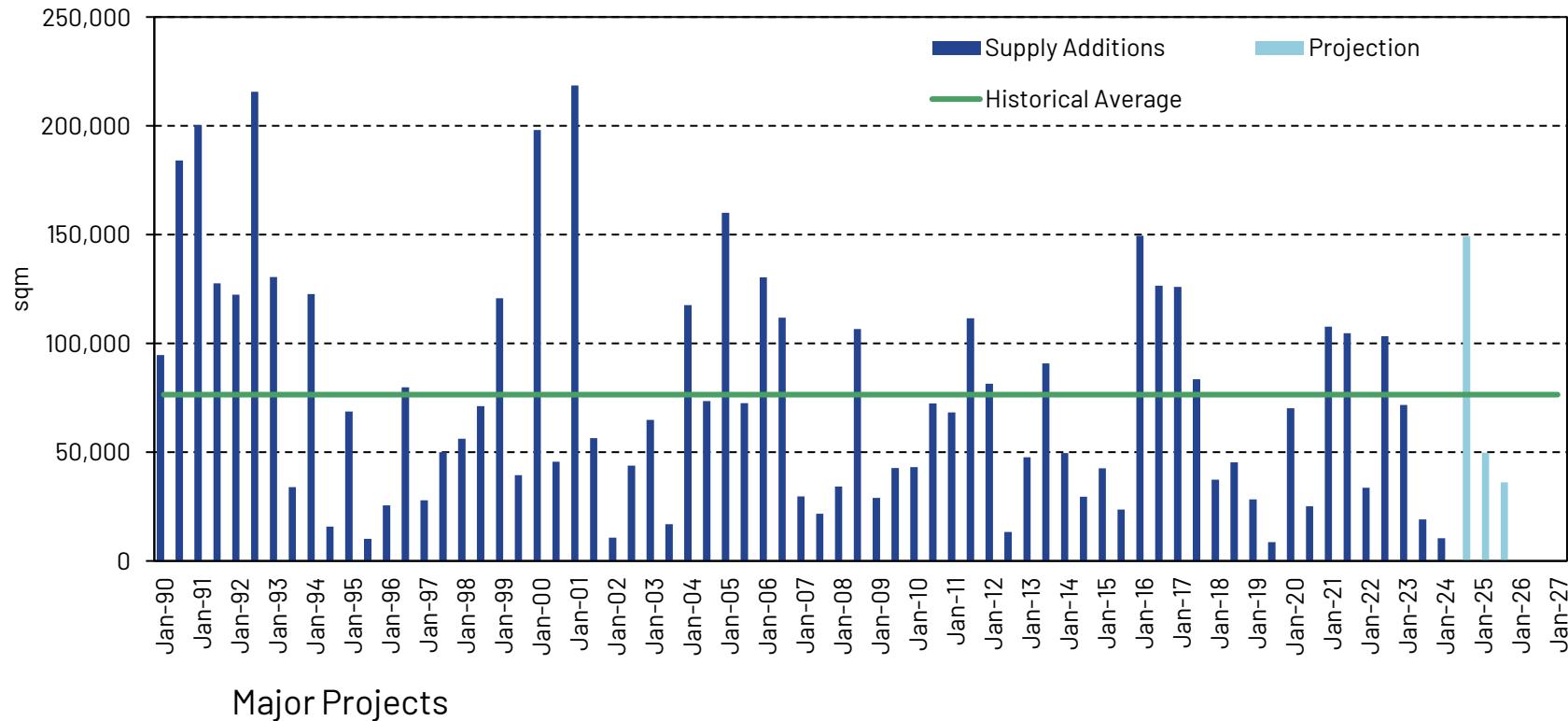


Future Supply

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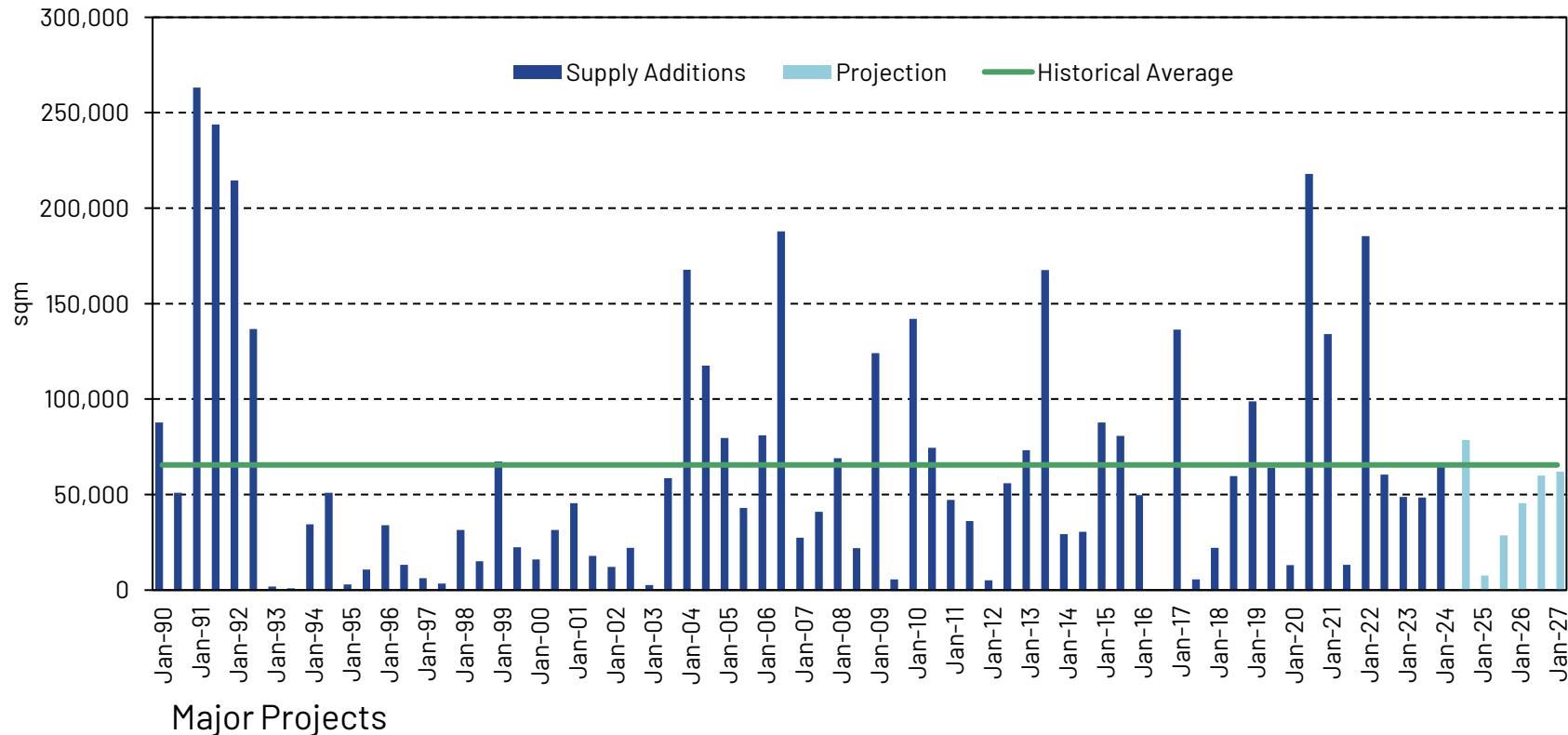
Sydney CBD Six Monthly Gross Supply: 1990-2027



Major Projects

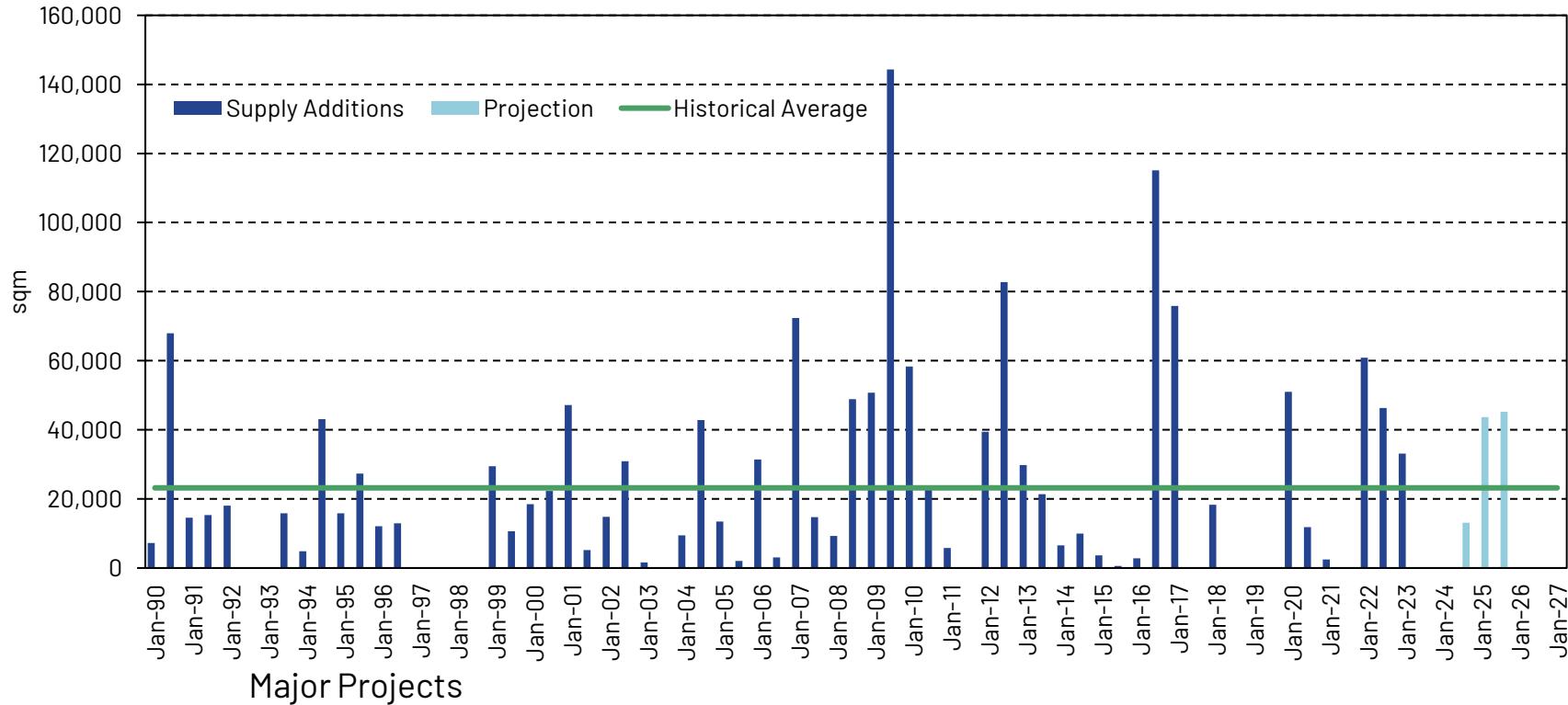
- 2024 Q2 - 252 Pitt Street - 48,000sqm
- 2024 Q2 - 1 Elizabeth Street - 62,871sqm
- 2025 Q2 - 33 Alfred Street - 31,657sqm

Melbourne CBD Six Monthly Gross Supply: 1990-2027



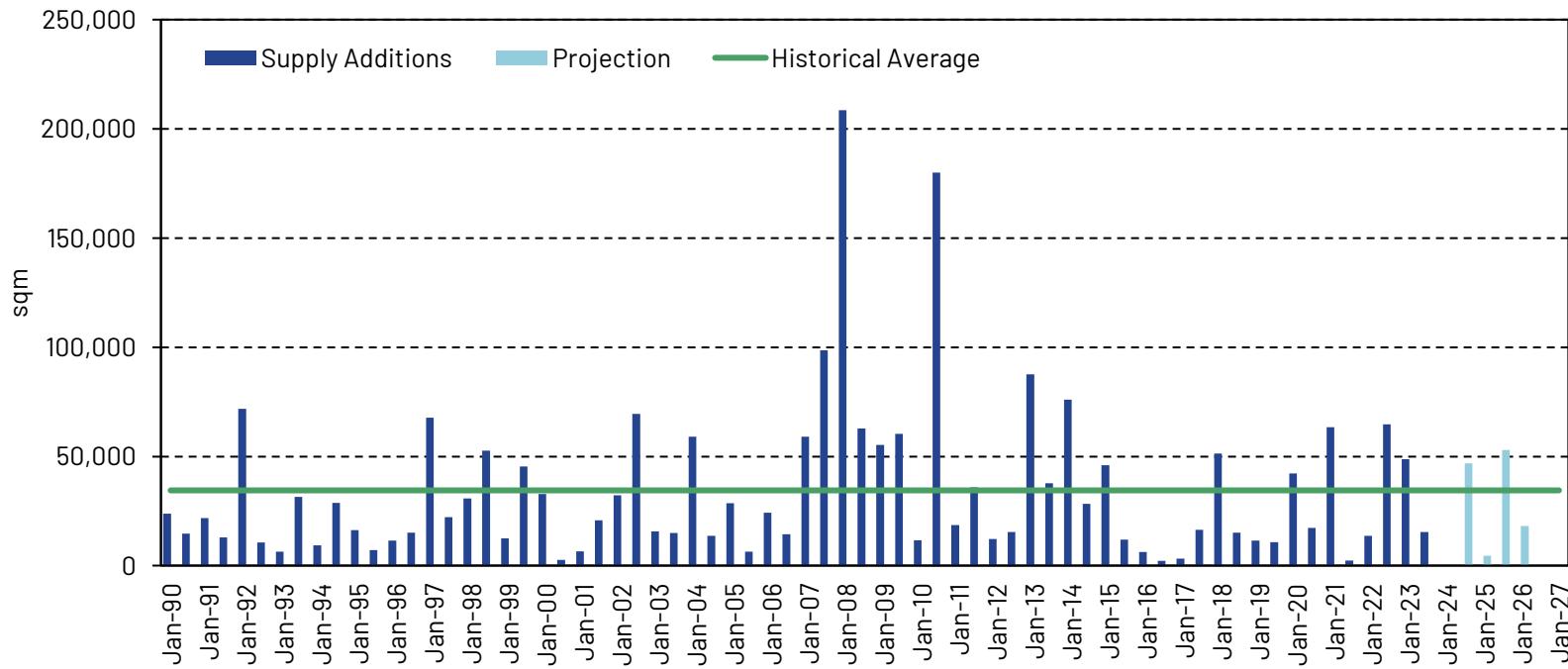
2024 Q1 - 693 Collins Street - 69,000sqm
 2026 Q1 - 600 Collins Street - 60,000sqm
 2026 Q4 - 435 Bourke Street - 62,000sqm

Brisbane CBD Six Monthly Gross Supply: 1990-2027



2024 Q4 - 205 North Quay - 43,700sqm
2025 Q2 - 360 Queen Street - 45,171sqm

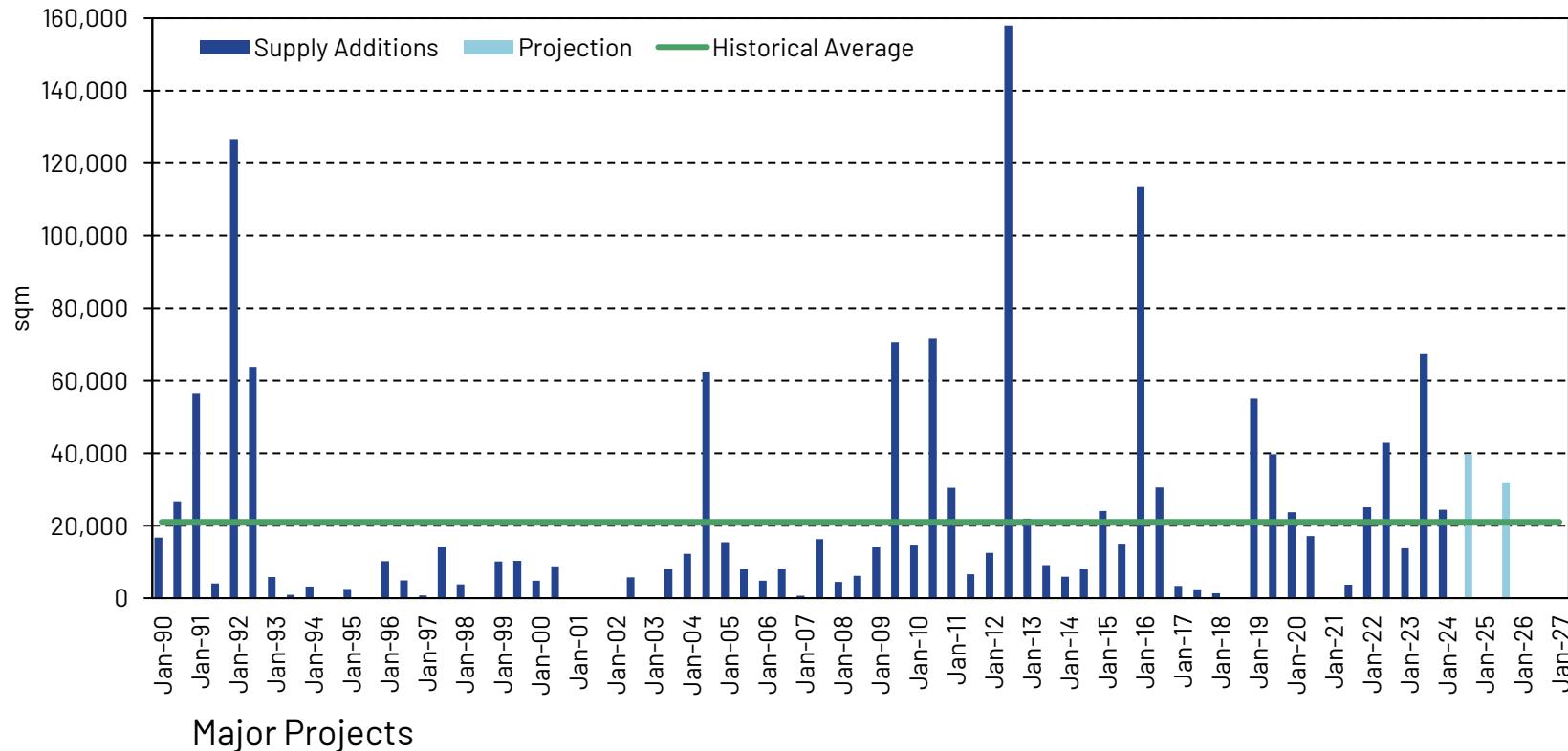
Canberra Six Monthly Gross Supply: 1990-2027



Major Projects

- 2024 Q1 - 18 Marcus Clarke Street (Section 61 Block 16) - 25,792sqm
- 2025 Q2 - Cnr Sydney Avenue & National Circuit - 33,000sqm
- 2025 Q2 - 9-11 Molonglo Drive - 19,925sqm

Perth CBD Six Monthly Gross Supply: 1990-2027



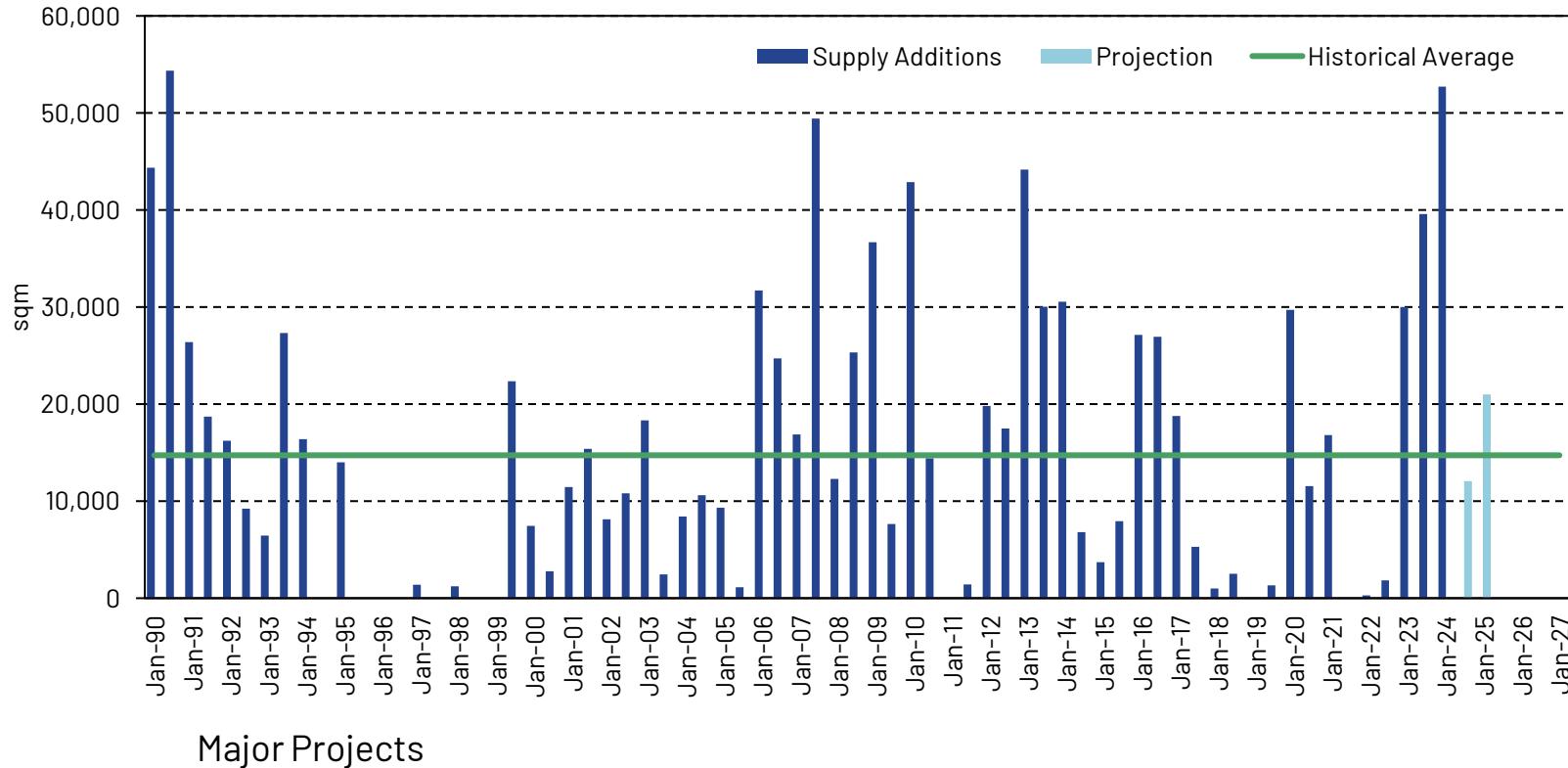
Major Projects

2024 Q1 - 98 Mounts Bay Road - 13,681sqm

2024 Q2 - 250 St Georges Terrace - 21,306sqm

2025 Q1 - 9 The Esplanade - 32,000sqm

Adelaide CBD Six Monthly Gross Supply: 1990-2027

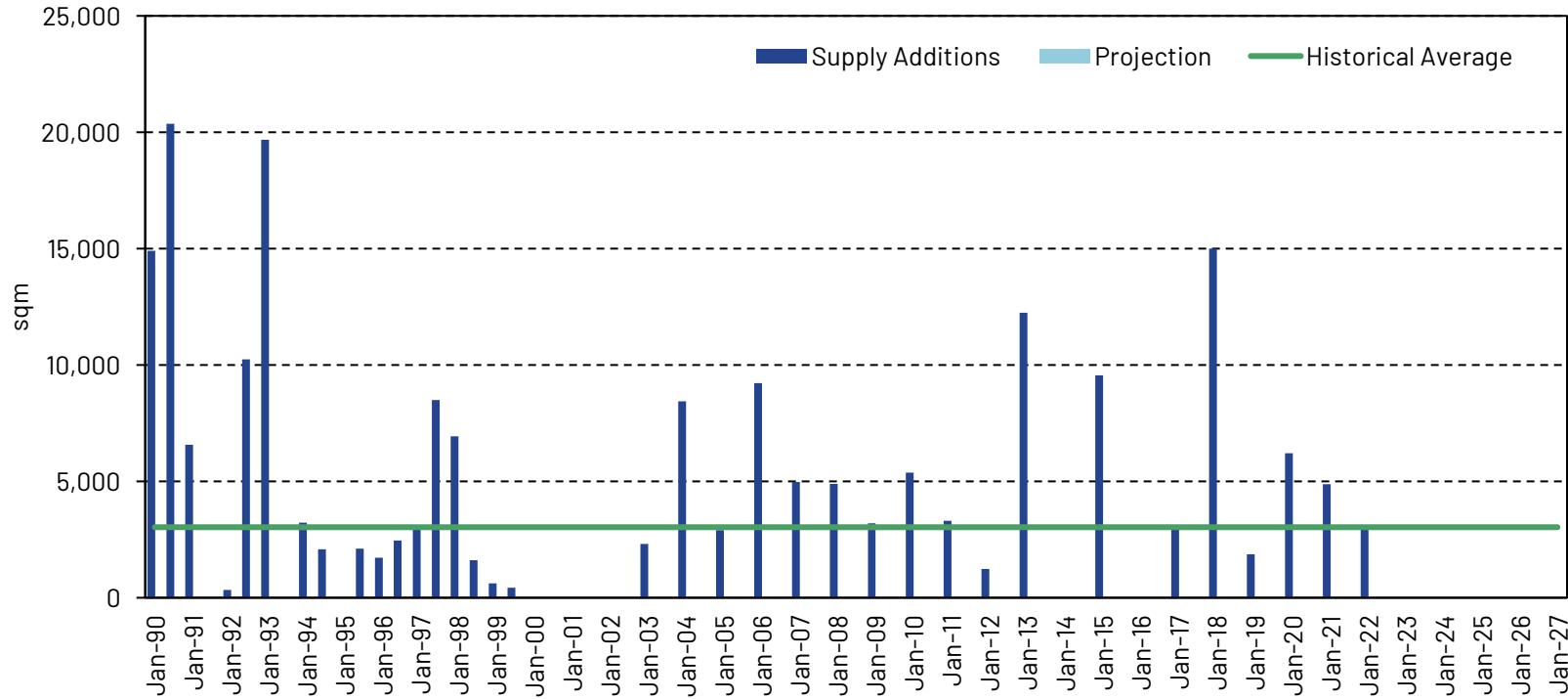


Major Projects

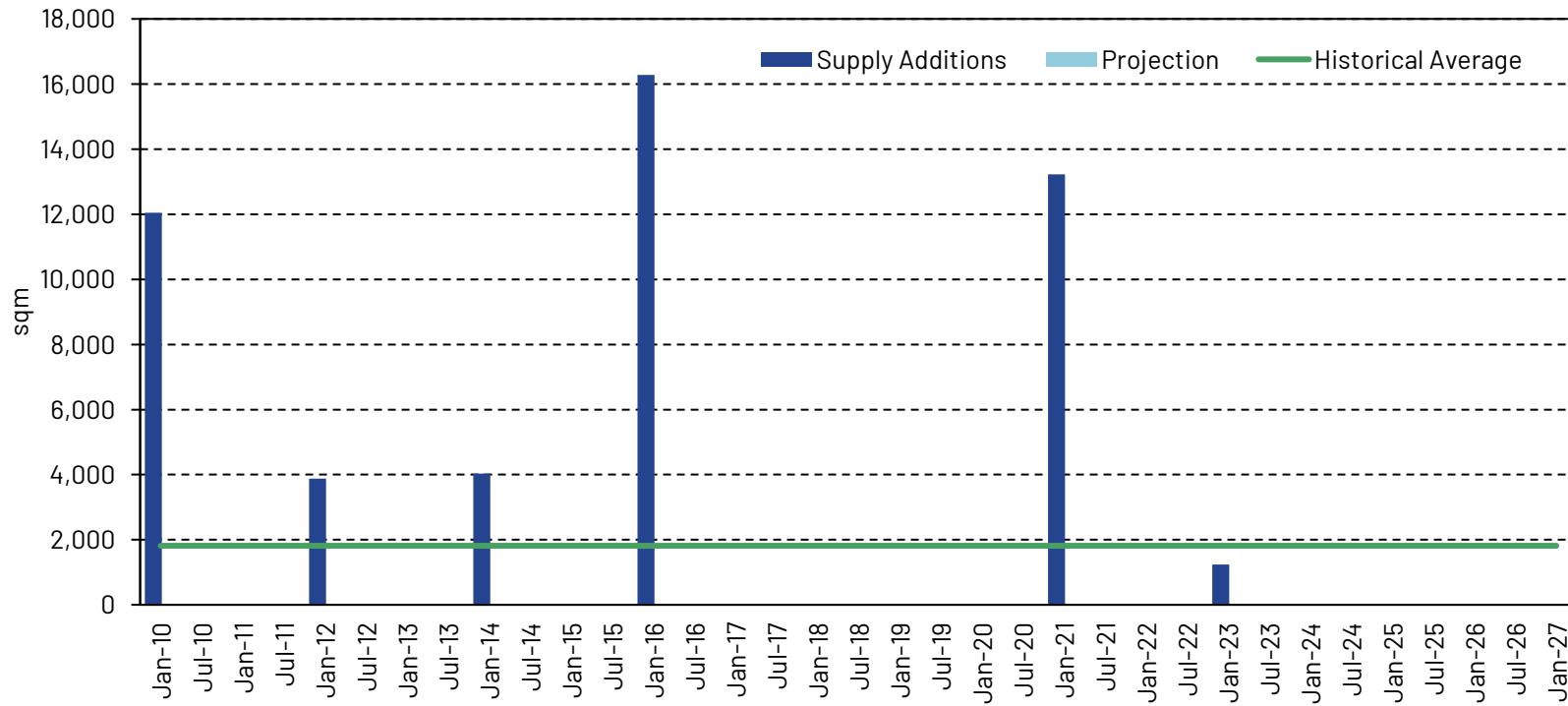
2024 Q1 - 150 Grenfell Street - 9,485sqm

2024 Q4 - 42-56 Franklin Street (Kyren) - 21,000sqm

Hobart CBD 12 Monthly Gross Supply: 1990-2027



Darwin CBD 12 Monthly Gross Supply: 2010 - 2027



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