



*Our leaders championing 500 women each year to grow our talent  
#500womeninproperty*

**START THE CONVERSATION**

## **Congratulations on being part of this year's** **500 Women in Property Program**

These have been developed to assist in starting a conversation with your sponsor throughout the program. Please use these in a way that suits you and your sponsor.

We hope the cards help you to achieve your program objectives.

Thank you for your participation and we hope you enjoy the 2023 program.





**500**  
**WOMEN**  
IN PROPERTY



## REFLECTION

Discuss with your sponsor why you nominated for the program and what outcomes you would like to see come from your participation.

## REFLECTION

Looking back at a time you were in a similar position, what advice would you give yourself?

Think of a difficult scenario you have experienced in your career;

Why was it difficult? Who did it involve?  
What was your part in it? How was it resolved?

## REFLECTION

When trying to gain buy-in to implement a new program, what tactics have worked for you?

How did you land your current role?

Think back to five years ago, did you envision this is where you would be?

REFLECTION

## REFLECTION

What is the most important leadership lesson you have learned and how is it valuable?



Do you find networking or public speaking intimidating?

How do you deal with this?

REFLECTION

## REFLECTION

As a leader in the industry, was there a time in your career you found it difficult to be taken seriously?

How do you advise I deal with this/  
avoid this?



## CAREER DEVELOPMENT

This is a good opportunity to pick your sponsor's brain, get an understanding of their story and how you can learn from their experiences.

How do you successfully stay connected to key internal/external influencers?

Are there any other people you would recommend that I speak with to learn more about this role/industry/sector?

How can I prepare and actively pursue successful career growth and development?

How do you see the industry changing/  
progressing within the next ten years?

How can I adapt and make myself more  
relevant/employable?

Where do you hope to be in the next 5-10 years?

I would like to be -

**1 year    3 years    5 years    10 years**

Do you have any advice for me getting there?

What professional organisations are you associated with?

Why do you value these?

Is there something you can recommend I should aspire to join or be apart of?





## SELF DEVELOPMENT

Have a discussion with your sponsor about your personal and professional interests and goals.  
Talk through how you plan to achieve these.

## SELF DEVELOPMENT

I see my strengths as \_\_\_\_\_

How can I expand on these?

What do you see as some of my  
blind spots?

How did you identify yours and how  
do I become aware of mine?

## SELF DEVELOPMENT

How do you manage the biggest challenge/s in your work/life?

Knowing my skills, experience,  
and ambitions, what would you do  
if you were me?

How did you learn to embrace failure/disappointment?

Are there any key books,  
podcasts, speakers, authors etc.  
that I should research?

## SELF DEVELOPMENT

What is your favourite and least favourite part of the job?



What has been your most  
rewarding accomplishment?

Mine would be...

What does success look like to you?

How do you celebrate success?